## Job Description

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Specialist, Supply Chain - Private Sector Engagement</th>
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</thead>
<tbody>
<tr>
<td>Grade Level</td>
<td>D</td>
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<td>Position no.</td>
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<tr>
<td>Contract Type</td>
<td>Defined duration</td>
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<td>Reporting to</td>
<td>Manager, Supply Chain</td>
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<tr>
<td>Division</td>
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<td>Department</td>
<td>Supply Operations</td>
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<td>Job Family &amp; Job Family</td>
<td>Portfolio Management &amp; Delivery</td>
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<tr>
<td>Group</td>
<td>Supply Chain &amp; Health Product Management</td>
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<tr>
<td>Managerial Role</td>
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<td>Role Summary</td>
<td>The PSE Specialist (Supply Chain) will lead the PSE workstream identified during cross-donor collaborative sessions on supply chain held between The Global Fund (TGF), PMI, PEPFAR, USAID, BMGF, DFID, GAVI and others in late 2019. Finding more, and better opportunities to utilize existing private sector supply chain capacity in sub-Saharan Africa and Asia is critical to the objectives of TGF and its donor partners. This role will identify how that may be done, and how in-country capabilities will need to change to manage a growth in volume and type of private sector partnerships in the supply chain. This will drive private sector engagement to improve product availability at service delivery points and treatment targets as well as deliver programmatic priorities. It will also increase access to industry best practices including just-in-time and lean operations and allow Central Medical Stores and other government SC management units to focus on core competences. The Global Fund is currently refining the end-to-end vision for the supply chain in-country and will release the outcome as the Supply Chain Roadmap (SCR) by the end of Q1 2021. While the SCR will provide an overarching guidance and priorities, this role will also be tasked to support implementing the SCR in target countries. Most of the work will be conducted in Geneva and targeted travel to key partner countries.</td>
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### Key Responsibilities

- Work with PEPFAR, PMI, USAID, GAVI and BMGF to design Private Sector Engagement models for 3/4PL services. The focus will be on the following four key enabling themes:
  - Financing, contracting and performance models.
  - Supply Chain Design
  - Creating a favourable political environment for public-private partnerships
  - Building local capability within buyers and providers of 3/4PL services.
• Design a business case model to look at market availability of 3/4PL services. This activity should include the production of a generic business case format which can be used to present opportunities for 3PL/4PL services at country level.

• Build a country engagement model (internal and external) to deploy private sector solutions in country. The internal model will focus on key constituents in the country teams and other parts of TGF, while the external model will focus on working with partner governments to make the case for change and demonstrate the benefits of 3PL/4PL services.

• Deploy engagement model in countries and adjust model based on learnings. Target countries will be agreed during the inception phase of the role – this activity will involve travel to the agreed countries to define and deploy the country specific strategies, followed by production of the country specific business cases.

• Deliver operational improvements post PSE launch. This activity will include support to TGF country teams and country governments as they move through the business case and onto implementation of 3PL/4PL services (i.e. scoping, tender production, contract/financing/performance mechanism design, tender evaluation, transition support, contract management support).

• The Specialist will work closely with other Supply Chain Specialists and Supply Chain team members throughout the tenure of employment.

• The Specialist will produce a high-level project plans leveraging the developed outsourcing toolkit and further enhance that framework and develop progress reports routinely.

• The Specialist will identify opportunities, where appropriate, to expand the scope of this workstream beyond 3PL/4PL services to include local private sector wholesale/distributor and retail channels.

• S/he will engage regularly with other key donor partners to ensure alignment and cross organisational learning on strategies for 3PL/4PL uptake in target countries.

• S/he will engage closely with other bodies/organisations already working with private sector in this space, including the Africa Resource Centre (ARC), the Association for Supply Chain Management (ASCM).

Subject to change by the Supply Chain Management team at any time at his/her sole discretion.

Key metrics:

• Improve Access to health care products (On Shelf Availability) in health facilities in selected countries.
• Inventory turns and levels in the supply chain in the same countries
• Supply chain costs in the segments targeted for interventions
• On time in full delivery (OTIF)
PERSON SPECIFICATION

Qualifications

**Essential:**
Degree in Supply Chain (incl Procurement) or a related technical area.

**Desirable:**
Master’s Degree in Supply Chain (incl Procurement) or a related technical area.

Experience

**Essential:**
- Extensive experience in supply chain transformation at national level in Africa and/or Asia, including strategy and execution
- Experience in implementing or managing supply chain operations including:
  - Demand/Supply Planning
  - Warehousing/Distribution/Shipping
  - Order management
- Strong analytical experience in supply chain
- Strong experience in data systems / ERP and other business intelligence tools

**Desirable:**
- Experience in working with stakeholders and networks in developing countries, especially Africa.

Competencies

Languages:
An excellent knowledge of English and preferably a good working knowledge of French. Knowledge of other languages would be an asset.

Organizational Competencies:
(include expected level for the role)
- Global Fund awareness and mind-set (Level 2)
- Service orientation (Level 2)
- Drive for results (Level 2)
The Global Fund has a “core competency framework” (found on the right hand side of the page once you have clicked on the link). The selected candidate would be expected to demonstrate adequate levels across all 5 core competencies.

- Collaboration (Level 2)
- Interaction (Level 1)
- Adaptability (Level 2)

**Functional Competencies:**
- Procurement and Supply Chain Management- Mastery Level
- Project management – Mastery Level
- Analytical - Mastery Level
- Communication - Foundation Level
- Risk - Foundation Level
- Disease Knowledge - Foundation Level
- Geopolitical Awareness – Foundation Level
- Strengthening Systems for Health – Foundation Level