

# Category and Product-level Procurement and Delivery Planning Guide

## Indicative Lead Times and Reference Pricing

20 September 2017

This document lays out indicative lead-times and reference pricing for planning purposes for key health products for the Global Fund's Pooled Procurement Mechanism. This information may also be useful as a reference for other procurement channels.

**Procurement and delivery lead-time information** is the time from making a procurement request to delivery in country and assumes that there are no financing or other challenges that may delay confirming an order. This information is provided at the category and the detailed product level and is indicative based on current market knowledge to assure on-time delivery and best value procurement in terms of product and freight costs.

**Reference price information** is based on current market knowledge that can be used for budgeting purposes. The Pooled Procurement Mechanism aims to deliver the orders at or below the reference prices. Actual prices achieved for a grant will depend on pricing at the time of order placement and for some products on how early the orders are placed. Pricing for some items may not be available for some countries due to patent or licensing restrictions.

The lead-time and price information is updated from time to time. The most recent version of this guidance is available [here](#).

**To find the required order month, select the date products required in country →**

Latest indicative date order date for reliable supply and best value	Category level indicative procurement planning timeline guide <i>Note that there may be some variations within the category -please consult the attached detailed product level list for more specific guidance</i>	2017					2018											
		August	September	October	November	December	January	February	March	April	May	June	July	August	September	October	November	December
HIV	Optimal high volume ARVs	Late/emergency order				Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	
	Specialist-or limited use ARVs	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		
	Other medicines	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		
	HIV Rapid tests	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		
	Condoms & lubricants	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		
Malaria	AL non-dispersible; ASAQ	Late/emergency order			Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18		
	AL dispersible	Late/emergency order				Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18		
	Artesunate injection	Late/emergency order						Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18			
	Seasonal malaria chemoprevention (AQ+SP)	Late/emergency order					Sep-17	Sep-17	Sep-17	Sep-17	Sep-17	Sep-17	TBD	TBD	TBD	TBD		
	Other ACTs and antimalarial medicines#	Late/emergency order						Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18			
	Rapid tests	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		
	LLINs	Late/emergency order					Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18		

# Wide variation – please consult detailed product-level guidance

Category/Sub-category/Product		Reference price US\$ Exworks	150 days	180 days	210 days	240 days
<b>ACTs</b>						
<b>Artemether/Lumefantrine</b>						
	Artemether/Lumefantrine 20/120mg 12 tablet 30 blister	15.00	X			
	Artemether/Lumefantrine 20/120mg 18 tablet 30 blister	19.98	X			
	Artemether/Lumefantrine 20/120mg 24 tablet 30 blister	25.29	X			
	Artemether/Lumefantrine 20/120mg 6 tablet 30 blister	9.60	X			
<b>Artemether/Lumefantrine - dispersible</b>						
	Artemether/Lumefantrine 20/120mg 12 tablet dispersible 30 blister	20.10		X		
	Artemether/Lumefantrine 20/120mg 6 tablet dispersible 30 blister	10.80		X		
<b>Artesunate/Amodiaquine</b>						
	Artesunate/Amodiaquine 100/270mg 3 tablet 25 blister	11.29		X		
	Artesunate/Amodiaquine 100/270mg 6 tablet 25 blister	19.44		X		
	Artesunate/Amodiaquine 25/67.5mg 3 tablet 25 blister	5.06		X		
	Artesunate/Amodiaquine 50/135mg 3 tablet 25 blister	7.44		X		
<b>Other ACTs and antimalarial medicines</b>						
	Artesunate+Sulfadoxine/Pyrimethamine 100mg+500/25mg 6+3 tablet co-blistered 25 blister	37.50			X	
	Artesunate+Sulfadoxine/Pyrimethamine 50mg+500/25mg 6+2 tablet co-blistered 25 blister	22.50			X	
	Sulfadoxine/Pyrimethamine 500/25mg 3 tablet 10 blister	3.50	X			
	Sulfadoxine/Pyrimethamine 500/25mg 3 tablet 100 blister	33.50		X		
	Sulfadoxine/Pyrimethamine 500/25mg tablet 100	11.15		X		
	Sulfadoxine/Pyrimethamine 500/25mg tablet 1000	95.90	X			
	Artesunate 60mg powder for solution for injection - 1 vial	1.45				X
	Artesunate suppositoire 100mg; 2			X		
	Amodiaquine (as hydrochloride)+Sulfadoxine/Pyrimethamine 153mg+500/25mg 3+1 tablet dispersible co-blistered 50 blister	14.75				X
	Amodiaquine (as hydrochloride)+Sulfadoxine/Pyrimethamine 76.5mg+250/12.5mg 3+1 tablet dispersible co-blistered 50 blister	13.25				X
<b>Malaria Rapid Diagnostic Test</b>						
	Malaria Rapid Diagnostic Test Kit -Antigen Pf/Pan - POCT - 25 x 1 test	8.75		X		
	Malaria Rapid Diagnostic Test Kit - Antigen Pf - 25 tests	5.00		X		
	Malaria Rapid Diagnostic Test Kit - Antigen Pf - POCT - 25 x 1 test	6.50		X		
	Malaria Rapid Diagnostic Test Kit - Antigen Pf / Pv -POCT - accessories included - 25 x 1 test	9.75		X		
	Malaria Rapid Diagnostic Test Kit - Antigen Pf / Pv - accessories included - 25 tests	8.75		X		
	Malaria Rapid Diagnostic Test Kit - Antigen Pf/Pan - 25 tests	6.75		X		
<b>LLINs</b>						
	180x160x150 Rectangular LLIN	2.11		X		
	180x160x170 Rectangular LLIN	2.30		X		
	180x160x180 Rectangular LLIN	2.29		X		
	180x190x150 Rectangular LLIN	2.32		X		
	180x190x160 Rectangular LLIN	2.43		X		
	190x180x170 Rectangular LLIN	2.53		X		
	190x180x180 Rectangular LLIN	2.64		X		
	200x140x150 Rectangular LLIN	2.26		X		

Category/Sub-category/Product		Reference price US\$ Exworks	150 days	180 days	210 days	240 days
	210x190x180 Rectangular LLIN	2.99		X		
<b>ARVs</b>						
	<b>WHO Recommended Optimal</b>					
	Abacavir/Lamivudine 120/60mg tablet dispersible 30	3.50		X		
	Abacavir/Lamivudine 120/60mg tablet dispersible 60	7.50		X		
	Abacavir/Lamivudine 60/30mg tablet dispersible 60	4.15	X			
	Abacavir/Lamivudine 600/300mg tablet 30	12.50		X		
	Atazanavir/Ritonavir 300/100mg tablet 30	15.00	X			
	Darunavir 400mg tablet 60	60.00		X		
	Darunavir 600mg tablet 60	75.00		X		
	Dolutegravir 50mg tablet 30	4.00		X		
	Efavirenz 200mg tablet scored 90	9.30	X			
	Efavirenz 600mg tablet 30	3.15	X			
	Efavirenz/Emtricitabine/Tenofovir 600/200mg/300mg tablet 30	6.75	X			
	Efavirenz/Lamivudine/Tenofovir 600/300/300mg tablet 30	6.75	X			
	Efavirenz/Lamivudine/Tenofovir 600/300/300mg tablet 100	22.50	X			
	Efavirenz/Emtricitabine/Tenofovir <b>400</b> /200mg/300mg tablet 30	6.75	X			
	Emtricitabine/Tenofovir 200/300mg tablet 30	5.25	X			
	Lamivudine/Nevirapine/Zidovudine 150/200mg/300mg tablet 60	6.05	X			
	Lamivudine/Nevirapine/Zidovudine 30/50/60mg tablet dispersible 60	3.25	X			
	Lamivudine/Tenofovir 300/300mg tablet 30	4.15	X			
	Lamivudine/Zidovudine 150/300mg tablet 60	5.10	X			
	Lamivudine/Zidovudine 30/60mg tablet dispersible 60	1.90	X			
	Lopinavir/Ritonavir 100/25mg tablet 120	10.00	X			
	Lopinavir/Ritonavir 100/25mg tablet 60	5.94		X		
	Lopinavir/Ritonavir 200/50mg tablet 120	18.41	X			
	Lopinavir/Ritonavir 80/20mg/ml oral solution 60ml*5	30.82	X			
	Lopinavir/Ritonavir 40/10mg capsule/pellets 120	19.20	X			
	Nevirapine 10mg/ml oral suspension 100ml	1.30	X			
	Nevirapine 200mg tablet 60	2.20	X			
	Nevirapine 50mg tablet dispersible 30	1.25	X			
	Nevirapine 50mg tablet dispersible 60	1.45	X			
	<b>Specialist or Limited-Use</b>					
	Abacavir 20mg/ml oral solution 240ml	6.83		X		
	Abacavir 300mg tablet 60	11.00	X			
	Abacavir 60mg tablet dispersible 60	3.80	X			
	Abacavir/Lamivudine/Zidovudine 300/150/300mg tablet 60	20.00			X	
	Abacavir/Lamivudine/Zidovudine 60/30/60mg tablet 60	7.50			X	
	Atazanavir 150mg capsule 60	17.00		X		
	Atazanavir 200mg capsule 60	20.00		X		
	Atazanavir 300mg capsule 30	17.00		X		
	Atazanavir/Ritonavir+Lamivudine/Zidovudine 300/100+150/300mg tablet co-blistered 30+60	24.00			X	
	Didanosine 250mg capsule delayed release 30	16.00			X	
	Efavirenz 200mg capsule 90	5.50		X		

Category/Sub-category/Product		Reference price US\$ Exworks	150 days	180 days	210 days	240 days
	Efavirenz 200mg tablet 30	1.50		X		
	Efavirenz 50mg tablet 30	1.20			X	
	Lamivudine 10mg/ml oral solution 100ml	1.20		X		
	Lamivudine 150mg tablet 60	2.25		X		
	Lamivudine/Tenofovir+Atazanavir+Ritonavir 300/300+300+100mg tablet co-blistered 60	24.00		X		
	Lamivudine/Tenofovir+Nevirapine 300/300+200mg 30+60 tablet co-blistered 90	8.00		X		
	Lamivudine/Zidovudine+Efavirenz 150/300+600mg 60+30 tablet co-blistered 90	13.60		X		
	Nevirapine 100mg tablet dispersible 60	1.85			X	
	Raltegravir 400mg tablet 60	50.00			X	
	Ritonavir 100mg tablet 60	6.85			X	
	Ritonavir 80mg/ml oral solution 90ml	8.22			X	
	Tenofovir 300mg tablet 30	3.50		X		
	Zidovudine 300mg tablet 60	5.60		X		
	Zidovudine 50mg/5ml Oral solution 100ml	1.20		X		
	Zidovudine 50mg/5ml Oral solution 240ml	2.15		X		
<b>HIV Rapid Diagnostic Test</b>						
	HIV 1 - Generic Rapid Diagnostic Test Kit - 1 test	0.82		X		
	HIV 1/2 - Bioline 3.0 Kit -accessories included - 25 tests	20.50		X		
	HIV 1/2 - Bioline 3.0 Kit - no accessories - 30 tests	24.00		X		
	HIV 1/2 - Determine HIV Combo Kit - no accessories - 100 tests	135.00		X		
	HIV 1/2 - Generic Rapid Diagnostic Test Kit - 1 test	0.82		X		
	HIV 1/2 - SD Bioline HIV/Syphilis Duo complete kit - accessories included - 25 tests	37.50		X		
	HIV 1/2-O - First Response HIV 1-2.0 v.3.0 Cards Kit - accessories included - 25 tests	18.75		X		
	HIV 1/2-O - First Response HIV 1-2.0 v.3.0 Cards Kit - accessories included - 30 tests	22.50		X		
	HIV 1+2 -SD Bioline Ag/Ab Combo Kit - no accessories - 30 tests	33.00		X		
	HIV 1+2 - Chase Buffer - for Determine - 2.5ml vial - 100 tests	5.00		X		
	HIV 1+2 - Determine Complete HIV Kit -accessories included - 100 tests	80.00		X		
	HIV 1+2 - Determine HIV Kit- no accessories - 100 tests	72.15		X		
	HIV 1+2 - Generic Rapid Diagnostic Test Kit - 1 test	1.60		X		
	HIV 1+2 - INSTI HIV Antibody Test Kit - 48 tests	136.80		X		
	HIV 1+2 - OraQuick HIV Rapid Antibody Kit - accessories included - 100 Tests	350.00		X		
	HIV 1+2 - Stat-Pak Dipstick Assay Kit - accessories included - 30 tests	28.50		X		
	HIV 1+2 - Stat-Pak HIV Kit - accessories included - 20 tests	31.00		X		
	HIV 1+2 - Uni-gold HIV Kit - accessories included -20 tests	32.00		X		
	HIV 1+2 - Vikia HIV Device Kit - accessories included -25 tests	26.73		X		
<b>Condoms</b>						
	Female condom	0.35-0.55		X		
	Male condom -pack of 144	3.00-3.88		X		
<b>Lubricants</b>						
	Lubricant -35 g - sterile jelly - 1 tube	0.25		X		

Category/Sub-category/Product		Reference price US\$ Exworks	150 days	180 days	210 days	240 days
	Lubricant - 82 g - sterile jelly - 1 tube	0.50		X		
	Lubricant 4-5 ml - water based - 1000 sachets	40.00-55.00		X		