



Category and Product-level Procurement and Delivery Planning Guide – Health and non-health products

Indicative Lead Times

1 September 2020 (the latest version)

This document lays out indicative lead-times for planning purposes for key health products, including HIV, malaria, and non-health products, for the Global Fund's Pooled Procurement Mechanism (PPM). This information may also be useful as a reference for other procurement channels.

Use of Funds from Grants ending December 2020

- Please note, new requests for HIV, TB and malaria products are no longer accepted; delivery lead-times for these products extend beyond the implementation period, and therefore cannot be funded from the current grant cycle.
- New requests for COVID-19 diagnostics and PPE approved through grant flexibilities will be accepted until 30 September.

Use of Funds from COVID-19 Response Mechanism

- New requests for HIV, TB and malaria products should be placed no later than 30 September.
- New requests for COVID-19 diagnostics and PPE should be placed by 30 September for delivery in 2020 and by 30 October for Q1 2021 delivery.

For all other sources of funds, please reference the lead times below.

Procurement and delivery lead-time corresponds to the time from making a procurement request through to delivery in-country and assumes that there are no financing or other challenges that may delay confirming an order. Countries where importation approvals are complex or where the green-light to ship is long should add the necessary additional weeks to these lead-times.

This information is provided at the category and the detailed product level and is indicative based on current market knowledge to assure on-time delivery and best value procurement in terms of product and freight costs.

This lead-time document is updated regularly and can be found on the [Global Fund's website](#).

A similar lead-time guide for TB products is available on [StopTB Partnership's Global Drug Facility's website](#).

To find month required for order placement, first select products and the date required in country

Latest indicative date order date for reliable supply and best value	Indicative lead-time planning guide																						
	2020				2021												2022						
	September	October	November	December	January	February	March	April	May	June	July	August	September	October	November	December	January	February					
	Note that there may be some variations within the category - please consult the subsequent product level detail for more specific guidance																						
	General Laboratory equipment, consumables & supplies*																						
	Late/emergency order												Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21
Covid-19	PPE - by Air	Late/emergency order	Order Urgently	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21						
	PPE - by Ocean	Late/emergency order			Order Urgently	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21						
HIV	Optimal high volume ARVs	Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
	Specialist-or limited use ARVs	Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
	Other medicines	Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
	HIV Rapid tests, including self-tests	Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
	Condoms & lubricants	Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
	HIV Viral Load / Early Infant Diagnosis**	Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
	CD4 / Chemistry / Hematology**	Product availability is dependent on manufacturer production schedule at time of order confirmation.																					
	Malaria	AL(dispersible and non-dispersible); ASAQ	Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21					
Artesunate injection		Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
Seasonal malaria chemoprevention (AQ+SP)		Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
Other ACTs and antimalarial medicines***		Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
Malaria Rapid tests		Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
Malaria Rapid tests - POCT		Late/emergency order						Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21						
LLINs (pyrethroid)		Late/emergency order					Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21						
LLINs – PBO		Late/emergency order									Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21						
IRS		Late/emergency order							Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21						
Non-health	For non-health products lead-time significantly varies, for more details please refer to specific product lead-times below.																						

* Broad product selection available in wambo.org. Programs should plan with minimum 7 months procurement and delivery timeline as lead times vary widely depending on product availability at time of order confirmation.

** Dependent on procurement volumes, country importation requirements and manufacturer production schedules. Actual lead times will be confirmed at time of order confirmation. For planning purposes, please factor in minimum 7 months' timeline.

*** Wide variation – please consult detailed product-level guidance

COVID-19

Category/Sub-category/Product	90 days	150 days
Key PPE products per WAMBO catalogue		
Key PPE – by air	X	
Key PPE – by ocean		X

HIV:

Category/Sub-category/Product	180 days	210 days	240 days	270 days	300 days
ARVs					
WHO Recommended Optimal					
Abacavir/Lamivudine 120/60mg tablet dispersible 30	X				
Abacavir/Lamivudine 600/300mg tablet 30		X			
Atazanavir/Ritonavir 300/100mg tablet 30	X				
Abacavir/Dolutegravir/Lamivudine 600/50/300mg tablet 30		X			
Dolutegravir 50mg tablet 30	X				
Dolutegravir/Lamivudine/Tenofovir 50/300/300mg tablet 30 - no carton	X				
Dolutegravir/Lamivudine/Tenofovir 50/300/300mg tablet 90 - no carton	X				
Dolutegravir/Lamivudine/Tenofovir 50/300/300mg tablet 180 - no carton	X				
Efavirenz 200mg tablet single scored 90	X				
Efavirenz 200mg tablet double scored 90	X				
Efavirenz 600mg tablet 30	X				
Efavirenz/Emtricitabine/Tenofovir 600/200mg/300mg tablet 30 - no carton	X				
Efavirenz/Emtricitabine/Tenofovir 600/200mg/300mg tablet 90 - no carton	X				
Efavirenz/Emtricitabine/Tenofovir 600/200mg/300mg tablet 180 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 400/300mg/300mg tablet 30 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 400/300mg/300mg tablet 90 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 400/300mg/300mg tablet 180 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 600/300/300mg tablet 30 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 600/300/300mg tablet 90 - no carton	X				
Efavirenz/Lamivudine/Tenofovir 600/300/300mg tablet 180 - no carton	X				
Lamivudine/Tenofovir 75/75mg tablet 30	X				
Lamivudine/Tenofovir 300/300mg tablet 30	X				
Lamivudine/Zidovudine 30/60mg tablet dispersible 60	X				
Lamivudine/Zidovudine 150/300mg tablet 60	X				
Lopinavir/Ritonavir 100/25mg tablet 60			X		
Lopinavir/Ritonavir 200/50mg tablet 120			X		
Lopinavir/Ritonavir 40/10mg capsule 120		X			
Lopinavir/Ritonavir 40/10mg oral granules -120 sachets		X			
Lopinavir/Ritonavir 80/20mg/ml oral solution 60ml*5		X			
Lopinavir/Ritonavir 80/20mg/ml oral solution 160ml		X			
Nevirapine 10mg/ml oral suspension 100ml		X			
Nevirapine 50mg tablet dispersible 30/60		X			

Category/Sub-category/Product	180 days	210 days	240 days	270 days	300 days
Specialist or Limited-Use					
Abacavir 20mg/ml oral solution 240ml			X		
Abacavir 60mg tablet dispersible 60			X		
Abacavir 300mg tablet 60	X				
Atazanavir 150mg capsule 60		X			
Atazanavir 200mg capsule 60		X			
Atazanavir 300mg capsule 30		X			
Darunavir 600mg tablet 60		X			
Efavirenz 50mg tablet 30		X			
Lamivudine/Nevirapine/Zidovudine 30/50/60mg tablet dispersible 60		X			
Lamivudine 150mg		X			
Raltegravir 25mg chewable tablet 60			X		
Raltegravir 100mg tablet 60			X		
Raltegravir 400mg tablet 60		X			
Ritonavir 25mg tablet 30		X			
Ritonavir 100mg tablet 30		X			
Ritonavir 100mg tablet 60		X			
Tenofovir 300mg tablet 30		X			
Zidovudine 50mg/5ml Oral solution 100ml		X			
Zidovudine 50mg/5ml Oral solution 240ml		X			
Zidovudine 300mg tablet 60		X			
Strategic medicines used in HIV programs					
Hepatitis B					
Entecavir 0.5mg tablet 30			X		
Entecavir 0.5mg tablet 90			X		
Entecavir 1mg tablet 30			X		
Entecavir 1mg tablet 90			X		
Tenofovir 300mg tablet 30		X			
Hepatitis C					
Daclatasvir 30mg tablet 28			X		
Daclatasvir 60mg tablet 28			X		
Sofosbuvir 400mg tablet 28			X		
Sofosbuvir+Daclatasvir 400+60mg tablet co-blistered 28 blister			X		
Sofosbuvir/ Ledipasvir 400mg/90mg tablet 28			X		
Sofosbuvir/Velpatasvir tablet 400mg/100mg tablet 28			X		

Category/Sub-category/Product	180 days	210 days	240 days	270 days	300 days
Medicines for the prevention of HIV related opportunistic infections					
Isoniazid 100mg tablet 100		X			
Isoniazid 300mg tablet 30		X			
Isoniazid 300mg tablet 672		X			
Isoniazid 300mg tablet 1000		X			
Isoniazid/cotrimoxazole/vitamin B6 300/960/25mg tablet 30			X		
Rifapentine 150mg tablet 24			X		
Isoniazid/Rifapentine 300/300mg 36 tablet			X		
Medicines for Kaposi Sarcoma					
Pegylated liposomal doxorubicin 2mg/ml 20mg 1 vial			X		
Pegylated liposomal doxorubicin 2mg/ml 50mg 1 vial			X		
Medicines for cryptococcal disease					
Amphotericin B liposomal 50mg for injection - 1 vial			X		
Flucytosine tablet 500mg tablet 100			X		
Flucytosine injection 10mg/ml 5 bottles 250ml			X		
HIV Rapid Diagnostic Test (Non-exhaustive list – refer to Global Fund QA Policy for additional products)					
ABON™ HIV 1/2/O Tri-Line HIV Rapid Test Device 40 tests accessories included		X			
ALERE HIV COMBO SET 100 tests accessories included		X			
Beijing Wantai Rapid Test for Antibody to Human Immunodeficiency Virus (HIV) (Colloidal Gold Device) 50 tests accessories included		X			
DETERMINE HIV 1/2 SERUM/PLASMA 100 tests accessories included		X			
Diaquick HIV plus 25 tests		X			
Diaquick HIV plus WB 25 tests		X			
First Response HIV 1-2 O Card Test. Premier medical 30, 60 or 100 tests accessories included		X			
HIV 1/2 Stat Pak 20 tests		X			
MULTISURE® HIV Rapid Test 20 tests		X			
SD BIOLINE HIV 1/2 3.0 accessories included		X			
Shanghai Kehua Diagnostic Kit for HIV(1+2) Antibody (Colloidal Gold) V2 50 tests accessories included		X			
Toyo Anti-HIV 1/2 25 tests		X			
Uni-Gold HIV 100 tests		X			
Wondfo® One Step HIV 1/2 Whole Blood/Serum/Plasma Test 40 tests		X			
HIV-self tests		X			
Condoms					
Female condom - 1 piece			X		
Male condom - pack of 144			X		

Category/Sub-category/Product		180 days	210 days	240 days	270 days	300 days
Lubricants						
Lubricant 4 ml - water based - 1000 sachets				X		
Lubricant 4.3 ml - water based - 1000 sachets				X		
Lubricant 5 ml - water based - 1000 sachets				X		
Viral Load						
Abbott	Instrument		X			
	Viral Load / EID + consumables		X			
Biocentric	Instrument		X			
	Viral Load + consumables		X			
Biomerieux	Instrument		X			
	Viral Load + consumables		X			
Cepheid	Instrument		X			
	Viral Load / EID		X			
Hologic	Instrument		X			
	Viral Load		X			
Qiagen	Instrument		X			
	Viral Load + consumables		X			
Roche	Instrument		X			
	Viral Load / EID + consumables		X			

Malaria:

Category/Sub-category/Product	180 days	210 days	240 days	270 days	310 days	340 days
Artemether/Lumefantrine 20/120mg 18 tablet 30 blister			X			
Artemether/Lumefantrine 20/120mg 24 tablet 30 blister			X			
Artemether/Lumefantrine 40/240mg 6 tablet 1 blister			X			
Artemether/Lumefantrine 40/240mg 6 tablet 30 blister			X			
Artemether/Lumefantrine 40/240mg 12 tablet 30 blister			X			
Artemether/Lumefantrine 60/360mg 6 tablet 1 blister			X			
Artemether/Lumefantrine 60/360mg 6 tablet 30 blister			X			
Artemether/Lumefantrine 80/480mg 6 tablet 30 blister			X			
Artemether/Lumefantrine 80/480mg 6 tablet 1 blister			X			
Artemether/Lumefantrine 20/120mg 6 tablet dispersible 30 blister			X			
Artemether/Lumefantrine 20/120mg 12 tablet dispersible 30 blister			X			
Artesunate/Amodiaquine 25/67.5mg 3 tablet 25 blister		X				
Artesunate/Amodiaquine 50/135mg 3 tablet 25 blister		X				
Artesunate/Amodiaquine 100/270mg 3 tablet 25 blister		X				
Artesunate/Amodiaquine 100/270mg 6 tablet 25 blister		X				
Other ACTs and antimalarial medicines						
Artesunate/Mefloquine 25/50mg 3 tablet			X			
Artesunate/Mefloquine 25/50mg 6 tablet			X			
Artesunate/Mefloquine 100/200mg 3 tablet			X			
Artesunate/Mefloquine 100/200mg 6 tablet			X			
Artesunate 60mg powder for solution for injection - 1 vial			X			
Artesunate 100mg suppository 2		X				
Amodiaquine (as hydrochloride)+Sulfadoxine/Pyrimethamine 76.5mg+250/12.5mg 3+1 tablet dispersible co-blistered 50 blister			X			
Amodiaquine (as hydrochloride)+Sulfadoxine/Pyrimethamine 153mg+500/25mg 3+1 tablet dispersible co-blistered 50 blister			X			
Artesunate/Pyronaridine 20/60mg granule 90			X			
Artesunate/Pyronaridine 60/180mg tablet 9 tablet 10 blister			X			
Piperaquine tetraphosphate (as the tetrahydrate;PQP)/Dihydroartemisinin (DHA) 160/20mg 3 tablet			X			
Piperaquine tetraphosphate (as the tetrahydrate;PQP)/Dihydroartemisinin (DHA) 320/40mg 3 tablet			X			
Piperaquine tetraphosphate (as the tetrahydrate;PQP)/Dihydroartemisinin (DHA) 320/40mg 6 tablet			X			
Piperaquine tetraphosphate (as the tetrahydrate;PQP)/Dihydroartemisinin (DHA) 320/40mg 9 tablet			X			
Piperaquine tetraphosphate (as the tetrahydrate;PQP)/Dihydroartemisinin (DHA) 320/40mg 12 tablet			X			
Sulfadoxine/Pyrimethamine 500/25mg tablet 100	X					
Sulfadoxine/Pyrimethamine 500/25mg tablet 1000	X					
Sulfadoxine/Pyrimethamine 500/25mg 3 tablet 10 blister	X					
Sulfadoxine/Pyrimethamine 500/25mg 3 tablet 50 blister	X					

Category/Sub-category/Product	180 days	210 days	240 days	270 days	310 days	340 days
Sulfadoxine/Pyrimethamine 500/25mg 3 tablet 100 blister	X					
Primaquine 7.5mg (as base) (equivalent to 13.2mg Primaquine Phosphate) 10 tablet 10 blister	X					
Primaquine 7.5mg (as base) (equivalent to 13.2mg Primaquine Phosphate) 10 tablet 100 blister	X					
Primaquine 7.5mg (as base) (equivalent to 13.2mg Primaquine Phosphate) tablet 1000	X					
Chloroquine (as Phosphate) 250mg as phosphate (155mg as base) 10 tablet 10 blister	X					
Chloroquine (as Phosphate) 250mg as phosphate (155mg as base) 100 tablet 10 blister	X					
Chloroquine (as Phosphate) 250mg as phosphate (155mg as base) 1000 tablet	X					
Malaria Rapid Diagnostic Test						
Malaria Rapid Diagnostic Test Kit - Antigen Pf - accessories included - 25 tests		X				
Malaria Rapid Diagnostic Test kit - Antigen Pf - POCT - accessories included - 25 x 1 test			X			
Malaria Rapid Diagnostic Test Kit - Antigen Pf / Pv - accessories included - 25 tests		X				
Malaria Rapid Diagnostic Test Kit - Antigen Pf / Pv - POCT - accessories included - 25 x 1 test			X			
Malaria Rapid Diagnostic Test Kit - Antigen Pf / Pan - accessories included - 25 tests		X				
Malaria Rapid Diagnostic Test Kit - Antigen Pf/Pan - POCT- accessories included - 25 x 1 test			X			
LLINs						
LLIN – Pyrethroid		X				
LLIN – PBO						X
IRS (Indoor Residual Sprays) (Non-exhaustive list – refer to Global Fund QA Policy for additional products)						
Bendiocarb 80% (wetable powder - WP) 62.5g					X	
Bendiocarb 80% (wetable powder - WP) 100g					X	
Bendiocarb 80% (wetable powder - WP) 125g					X	
Bendiocarb 80% (wetable powder in water soluble bag - WP-SB) 62.5g					X	
Bendiocarb 80% (wetable powder in water soluble bag - WP-SB) 100g					X	
Bendiocarb 80% (wetable powder in water soluble bag - WP-SB) 125g					X	
Clothianidin 50% [SUMISHIELD] (water dispersible granules - WG) 150g					X	
Clothianidin & Deltamethrin 56.25% [FLUDORA FUSION] (wetable powder in water soluble bag - WP-SB), 80g					X	
Clothianidin & Deltamethrin 56.25% [FLUDORA FUSION] (wetable powder in water soluble bag - WP-SB), 100g					X	
Deltamethrin 25% (water dispersible granules - WG) 20g					X	
Deltamethrin 25% (water dispersible granules - WG) 25g					X	
Deltamethrin 5% (wetable powder - WP) 100g					X	
Dichlorodiphenyltrichloroethane (DDT) 75% (wetable powder - WP) 670g					X	
Lambda-cyhalothrin 10% (capsule suspension - CS) 62.5ml					X	
Pirimiphos-methyl [ACTELLIC] 300 g/L (capsule suspension - CS) 833ml					X	

Non-health

Category/Sub-category/Product	120 days	150 days	180 days	210 days	240 days	270 days	300 days
Motor vehicles							
Ex-stock Motor vehicles		X					
Ex-factory Motor vehicles					X		
Motorcycles							
Ex-stock Motorcycles		X					
Ex-factory Motorcycles					X		
Trucks							
Cargo box trucks					X		
Refrigerated trucks					X		
Flat-bed trucks					X		
Buses							
Minibuses			X				
Buses				X			
Ambulances							
Ex-stock ambulances			X				
Ex-factory ambulances					X		
Mobile clinics							
Gynecological clinics						X	
Mobile laboratories						X	
Mobile X Ray TB units						X	
Blood donation units						X	
IT equipment							
Laptops	X						
Desktops	X						
Printers	X						
Incinerators							
Medical incinerators			X				
Non-medical incinerators			X				
Generators							
50 HZ generators		X					
60 HZ generators		X					
Material handling equipment							
Forklifts			X				
Telescopic handlers				X			

Category/Sub-category/Product	120 days	150 days	180 days	210 days	240 days	270 days	300 days
Prefabricated buildings							
Prefabs for hot regions							
Prefabs for cold regions							
Solar appliances							
Solar street lamps			X				
Solar lanterns			X				
Solar fridges		X					