

WAMBO.ORG IN FOUR KEY POINTS



Replaces a manual procurement process with a **secure automated online system**



Offers a broad range of **quality-assured medicines and products**



Gives **unrivalled access** to the latest health products, accessible to buyers big and small



Maximizes buyers' purchasing power by **pooling global demand**

PURCHASING PROCESS FOR HEALTH PROCUREMENT PARTNERS



LOGIN
Registered buyers login to wambo.org



SEARCH
Buyers can access and browse catalogues of quality-assured medicines and commodities from a variety of suppliers to compare products and prices



OPTION 1

SHOP BY CATEGORY
Buyers can browse a wide selection of quality-assured medicines and commodities including: **HIV, TB and malaria medicines, diagnostics, and preventative tools**



OPTION 2

GET A QUOTE
Buyers can kick start the tender process by requesting a quotation from wambo.org's list of suppliers



SELECT
Buyers select products, specify quantities and delivery options, as well as packaging requirements



CHOOSING A WINNING VENDOR
Suppliers can bid online so buyers can select the best, most up-to-date option for their requirements



Projected transactions of **US\$250 million** in 2016, growing to annual transactions of **US\$1 billion** once available to the global public health community



TRACK
Buyers are able to monitor the approval and status of each order in real time



PAY
Buyers can automatically pay for the order online using **Global Fund** grants

BENEFITS TO BUYERS

- Speeds up the procurement process by reducing administrative burden
- Offers the most competitive prices for health and non-health products to maximize buyers' resources and save money
- Highly secure, easy to navigate, reliable and efficient

OTHER BENEFITS

- Offers manufacturers increased market exposure
- Provides real-time data on procurement
- Delivers greater value for money

PLATFORM PROJECTIONS

US\$250 million in cumulated net savings **by 2020**

while enhancing market transparency and **reducing barriers to market access** for all buyers