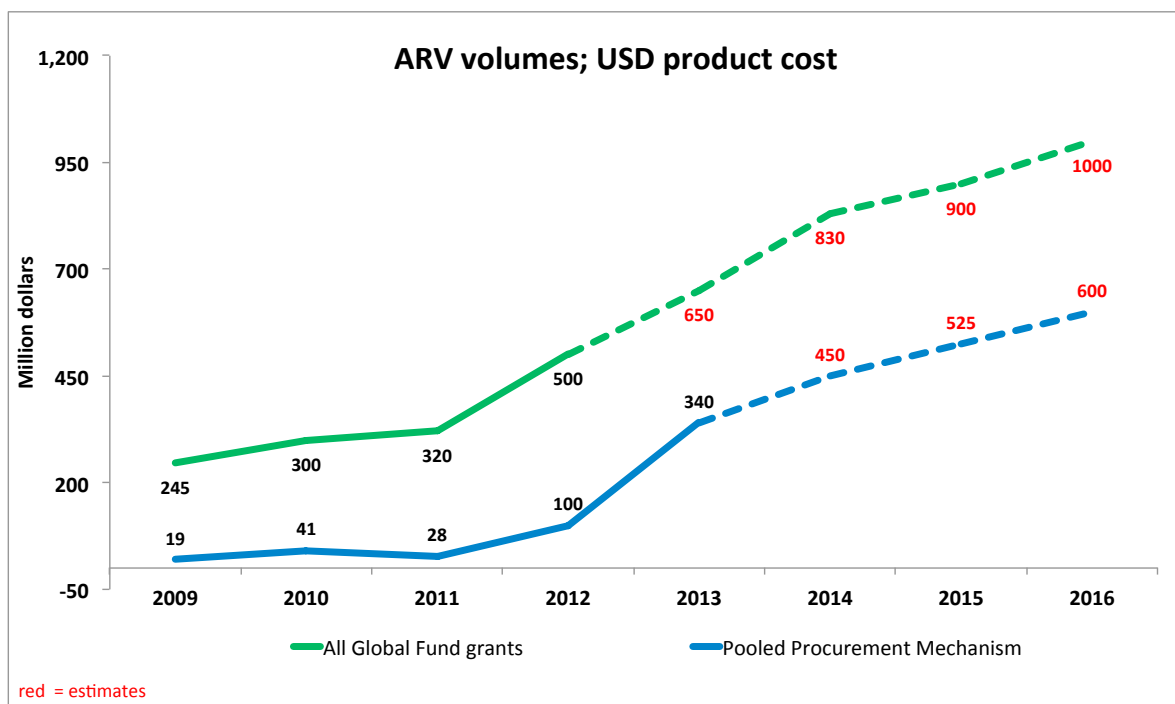


TGF 014-040 Annex 1 to Schedule F Demand Background



Global Fund Spend Profile

Current Global Fund treatments reach 5m people in LMIC (2013).
Global Fund target to increase this to 7.6m by 2016.



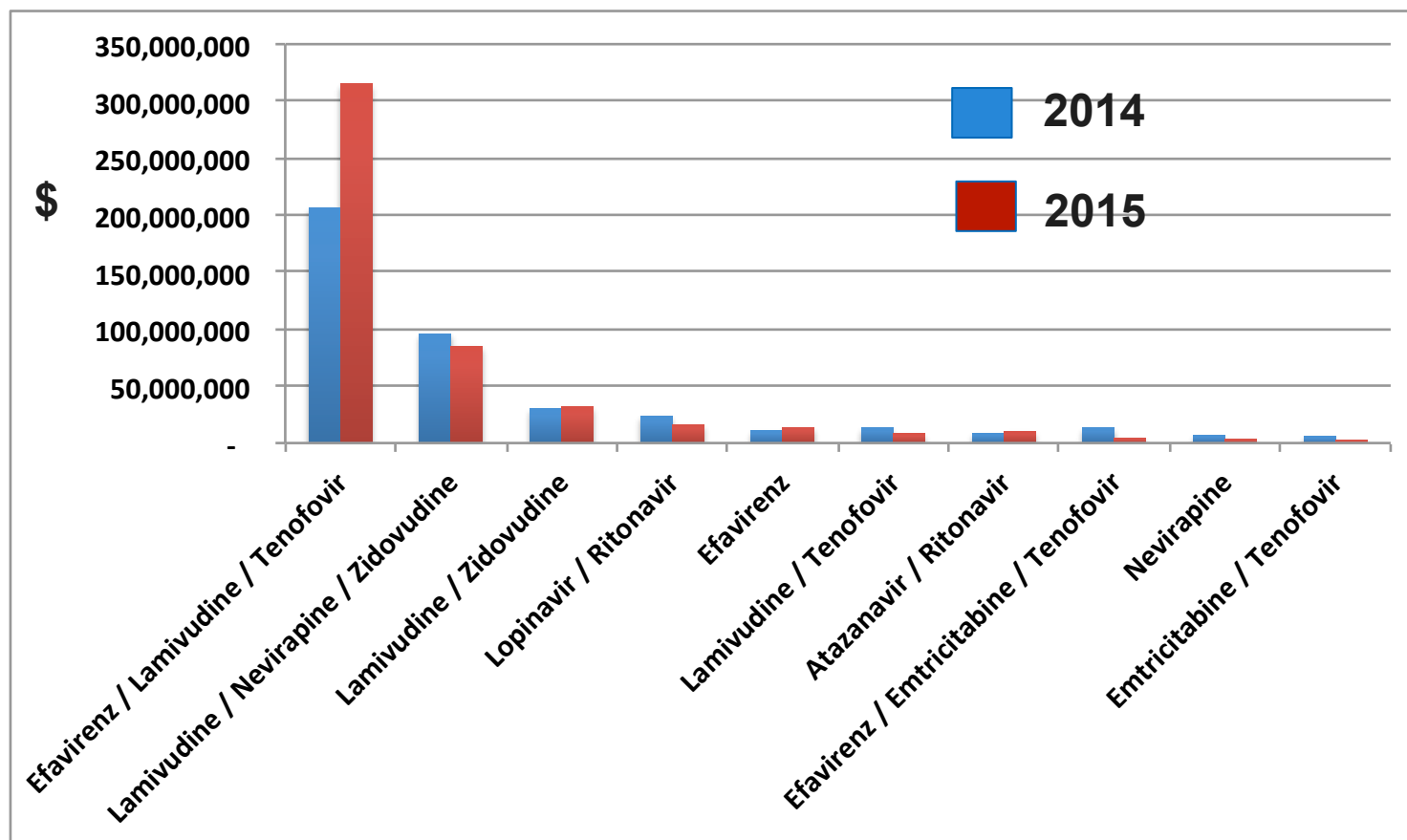
\$ms

| Year | Global Fund Total | PPM | % |
|------|-------------------|-----|-----|
| 2009 | 245 | 19 | 8% |
| 2010 | 300 | 41 | 14% |
| 2011 | 320 | 28 | 9% |
| 2012 | 500 | 100 | 20% |
| 2013 | 650 | 340 | 52% |
| 2014 | 830 | 450 | 54% |
| 2015 | 900 | 525 | 58% |
| 2016 | 1000 | 600 | 60% |

Global Fund's PPM spend of \$500m represents c33% of global spend and it is the largest single provider. (PEPFAR \$300m, RSA \$250m, Others \$350m.)

Demand Profiles: Adults

Overall demand is set to rise from \$450m to \$525m, an increase of 18%. 96% of demand for 2014 is represented in the 10 products shown below

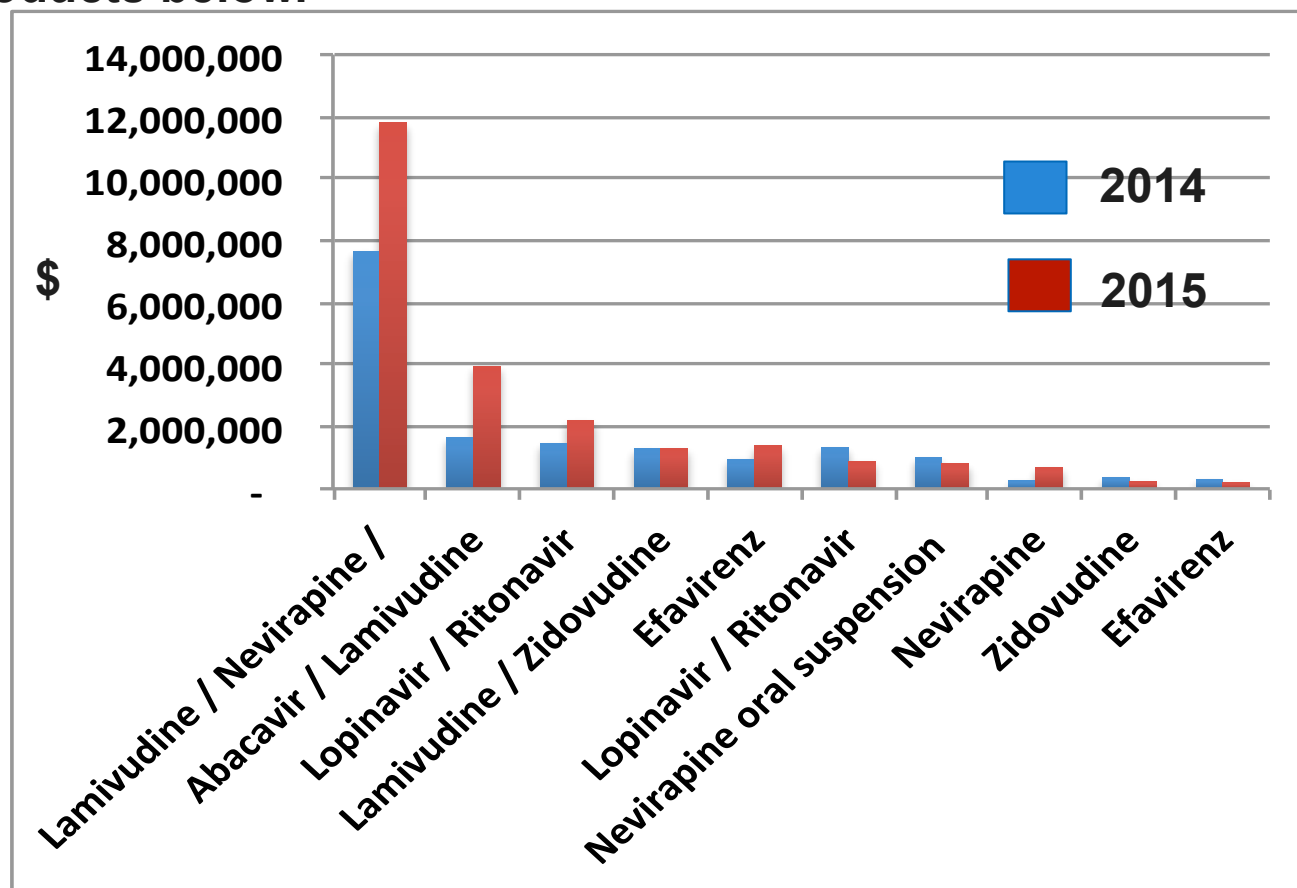


Demand Profiles: Pediatrics

3

Demand
Profiles

Pediatric treatments are rising faster at over 40%. 2014 spend will be \$17.8m rising to \$24.8m in 2015. 92% of the demand is shown in the 10 products below.



98% of the Spend will be dispersed between 15 countries

- 1 Tanzania**
- 2 Nigeria**
- 3 Malawi**
- 4 Uganda**
- 5 Mozambique**
- 6 Cameroon**
- 7 Côte d'Ivoire**
- 8 Democratic Republic of Congo**
- 9 Vietnam**
- 10 Burkina Faso**
- 11 Zambia**
- 12 Ghana**
- 13 Burundi**
- 14 Guinea**
- 15 Georgia**

