Guidelines

Catalytic Multicountry Funds
2020-2022 Funding Cycle

NOVEMBER 2020    GENEVA, SWITZERLAND

TheGlobalFund
Introduction

Purpose of this document
1. This document provides strategic guidance for applicants of Multicountry Funds in the 2020-2022 funding cycle.

2. Specifically, this document:
   - Provides general information on multicountry approaches;
   - Details the type of applicants and eligibility requirements for Multicountry Funds; and
   - Explains the application and review process for Multicountry Funds.

Background

3. The Global Fund has set aside a portion of resources additional to country allocations, referred to as catalytic investments, in order to address issues which cannot be adequately addressed by country allocations alone. In the 2020-2022 funding cycle, US$ 890 million of catalytic investments are available for three categories:

   - **Multicountry Funds**: available to target a limited number of critical, pre-defined strategic priorities in certain geographic regions, defined by the Global Fund Secretariat and approved by the Grants Approval Committee (GAC) and to be financed under this catalytic modality;

   - **Matching Funds**: available to selected countries to incentivize the investment of a country’s allocation in “strategic priority areas”; and

   - **Strategic Initiatives**: these funds are available for centrally managed approaches to strategic areas that cannot be addressed through country allocations due to their innovative, unique or off-cycle nature.

4. Multicountry grants are designed to accelerate the end of the HIV, TB and malaria epidemics and to strengthen health systems by tackling regional bottlenecks and cross-border issues. They have the potential to achieve impact in particular settings, especially where bottlenecks cannot be resolved by a single country grant.

5. Depending on the source of funding, multicountry grants supported by the Global Fund can fall under one of these three categories:

   a) Multicountry grants funded by country allocations intended to increase efficiency of investments. For example, the Multicountry Western Pacific or the Middle East Response grants;

   b) Multicountry grants funded by both country allocations and catalytic funding. For example, the Regional Artemisinin-resistance Initiative grant; and

   c) Multicountry grants funded solely by catalytic funding. For example, TB in the mining section in Southern Africa (TIMS) Multicountry Funds. This document focuses on this category.

For guidance on the application process for a) and b) categories, see the [OPN on Design and Review of Funding Request](https://www.theglobalfund.org/en/funding-model/applying/multicountry-funding/).
Types of Applicant and Eligibility Requirements for Multicountry Funds

6. As per the Global Fund Eligibility Policy\(^2\) a multicountry applicant will be eligible for funding if the majority (at least 51 percent) of the countries included in the funding request are eligible for funding in their own right. For purposes of determining whether or not a multicountry applicant meets the 51 percent criteria, country components that are receiving transition funding will be considered as ‘eligible’.

7. Applicants for catalytic Multicountry Funds include:
   
   a) **Regional Coordinating Mechanism** (RCM). Unlike CCMs, RCMs are a coordination mechanism at the regional level, representing more than one country. They are multicountry regional-level public-private partnerships whose role is, among others, to (1) coordinate the development of the funding request(s) to the Global Fund for relevant program(s) based on priority needs at the regional level and (2) oversee the implementation of program activities. Similarly to CCMs, RCMs are subject to the Eligibility Requirements and CCM Policy.

   b) **Regional Organization** (RO). An RO is an entity with independent legal personality that is not a United Nations agency or a multilateral or bilateral organization\(^3\), which can demonstrate broad regional stakeholder consultation and involvement, including, but not limited to, the endorsement by each CCM of the countries included in the relevant program, and whose role is, among others, to (1) coordinate the development of the funding request(s) to the Global Fund for relevant program(s) based on priority needs at the regional level and (2) oversee the implementation of program activities. ROs are not subject to some of the Eligibility Requirements, although it is strongly recommended that they implement them to the extent possible. ROs are not eligible for CCM funding.

ROs can also apply for funding as part of a consortium. Based on the nature of the request and the partnership landscape, requests may be developed and owned by multiple partners operating in the region. In such cases, the proposal is required to demonstrate how the collaboration and integration derived by this partnership will increase impact and build local capacity. Consortium applicants may include UN Agencies or other multi/bilateral organizations if well justified. However, a consortium application must be presented by a lead RO that complies with all of the requirements of a RO applicant.

8. CCMs’ core functions, as detailed in the CCM Policy, are applicable to all multicountry applicants.

Multicountry Funds Application Modalities

9. There are three application modalities for Multicountry Funds. The GAC assigns the application modality for each priority area and region among the following:

   I. **Continuation.** With this streamlined modality, the new grant will continue on the basis of the existing grant with no or only minor changes and with the same Principal Recipient. The Global Fund Secretariat invites an existing RCM or RO with active grants to submit the following:

\(^2\) [https://www.theglobalfund.org/media/7443/core_eligibility_policy_en.pdf](https://www.theglobalfund.org/media/7443/core_eligibility_policy_en.pdf)

\(^3\) A United Nations entity may be considered as an Applicant in exceptional circumstances, to be approved by the Global Fund Secretariat on a case-by-case basis
1) a new Performance Framework, Budget and relevant complementary documentation.
2) a Validation of Continuation request, with a brief description of how previous Technical Review Panel (TRP) or Secretariat recommendations have been addressed and any resulting change introduced as well as how the multicountry funds will complement the national programs;
3) evidence of endorsement of the documents in point 1) and 2) by all RCM members/their designated alternates or legal representative of the RO, as applicable; and
4) evidence of endorsement of the documents in point 1) and 2) from the CCMs of all participating countries. For those countries with no CCM, endorsement is required from the legal representative of the relevant Ministry of Health or other national coordinating body.

These documents will be reviewed by the Global Fund Secretariat, to assess appropriateness of approach as well as alignment with national programs. Subsequently, the submitted documents will be validated by the GAC, which, having found the continuation proposal appropriate will recommend that the grant proceed to grant-making, or request that a more elaborated proposal be submitted and reviewed by the TRP. Once grant-making is finalized, the GAC will review the grant to confirm investments and recommend it to the Global Fund Board for approval.

For the continuation modality, the TRP review is not expected unless specifically requested by the GAC. In addition to providing evidence of dialogue with the concerned countries through members’ endorsements, all RCMs must continue to comply with Eligibility Requirements 3 to 6, as described in paragraph 10 below.

II. Pre-shaping. New or ongoing grants to be pro-actively shaped to better respond to the needs of the relevant Multicountry Funds strategic priority, within the scope of catalytic investment. The Global Fund Secretariat will actively engage with partners to define the most effective way to achieve the expected results and send an invitation letter to an identified applicant to submit a funding request for TRP’s review, within the indicated available amount.

III. Request for Proposal (RFP). For strategic priorities where the grant will not be continued or pre-shaped, the Global Fund Secretariat will develop, together with partners, Terms of Reference for a call for proposals. Proposals that meet the RFP criteria will be presented to the TRP for review.
10. Applicants are required to comply with the overall principle of inclusiveness, given the relevant country or multicountry context, as described in the table below. Please note that Eligibility Requirements 1 and 2 are assessed at the time of submission of the funding request and are not applicable for continuation modality (see 9(I) for application requirements specific to the continuation modality). Compliance with requirements 3 to 6 are assessed on an ongoing basis for all RCMs, regardless of application modality.

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<th>Requirement</th>
<th>Requirement Content</th>
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| Requirement 1: The Global Fund requires all applicants to: | i. Coordinate the development of all funding requests through transparent and documented processes that engage a broad range of stakeholders, including national CCMs members and non-members, in the solicitation and the review of activities to be included in the funding request; and  
ii. Clearly document efforts to engage Key Populations in the development of funding requests. |
| RCM | RO |
| All multicountry applications must demonstrate how the request is complementary to national efforts and other existing regional grants. |  
A multicountry request must be endorsed by all RCM members/their designated alternates or legal representative of the RO, as applicable. Multicountry applicants must provide evidence of endorsement from the CCMs of all participating countries. For those countries with no CCM, endorsement is required from the legal representative of the relevant Ministry of Health or other national coordinating body. |
| Requirement 2: The Global Fund requires all applicants to: | i. Nominate one or more PR(s) at the time of submission of the funding request(s);  
ii. Document a transparent process for the nomination of all new and continuing PR(s) based on clearly defined and objective criteria; and  
iii. Document the management of any conflicts of interest that may affect the PR(s) nomination process. |
| RCM | RO |
| Applies fully. | Applies fully if the RO acts as applicant and not implementer.  
If the RO acts as both applicant and implementer the requirement does not apply.  
Good practice: when the RO acts also as an implementer an assessment of capacities is required. |
| Requirement 3: Recognizing the importance of oversight, the Global Fund requires all applicants to submit and follow an oversight plan for all Global Fund approved financing. The plan must detail oversight activities and describe how the applicant will engage program stakeholders in oversight, including CCM members and non-members, and in particular non-government constituencies and Key Populations. |
### Requirement 4:  The Global Fund requires that all CCMs, based on epidemiological and human rights and gender considerations, show evidence of membership of:

- i. people that are both living with and representing people living with HIV;
- ii. people affected by and representing people affected by tuberculosis and malaria; and
- iii. people from and representing Key Populations.

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| Applies fully.  
Good practice: To keep an operational RCM a leaner group of members that combine regional remit, robust national linkages and representatives of regional/intergovernmental bodies is recommended | Does not apply. |

### Requirement 5:  The Global Fund requires all CCM members representing non-government constituencies to be selected by their own constituencies based on a documented, transparent process, developed within each such constituency. This requirement applies to all non-government members, including those that are selected pursuant to Requirement 4 above, but does not apply to multilateral and bilateral partners.

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| Applies fully.  
Refer to requirement 4. | Does not apply. |

### Requirement 6:  To support CCMs’ leadership role of setting a tone and example of abiding by the highest standards of ethics and integrity, the Global Fund requires all CCMs to:

- i. Approve and adopt the Code of Ethical Conduct for CCM Members;
- ii. Develop or update, and publish a Conflict of Interest Policy that applies to all CCM members, alternates, and CCM Secretariat staff; and
- iii. Enforce the Code of Ethical Conduct and apply the Conflict of Interest Policy throughout the life of Global Fund grants.

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* [https://www.theglobalfund.org/media/8234/core_codeofethicalconductforccmmembers_policy_en.pdf](https://www.theglobalfund.org/media/8234/core_codeofethicalconductforccmmembers_policy_en.pdf)
11. The procedures for assessing applicant eligibility for Multicountry Funds generally follow the same procedures for country allocations according to the Operational Procedures on Design and Review of Funding Request – Sections 5.

**Development and Submission of Funding Requests**

12. All funding requests for Multicountry Funds are required to include a strong evaluation framework to assess the catalytic effect of future investments, progress against milestones and continued relevance of strategic focus and impact. It should also include the upfront transition planning to secure sustainability of investments beyond the duration of the grant.

13. The Multicountry Funds applications must be composed of the following documents using templates provided by the Global Fund Secretariat:

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<td>Applies fully.</td>
<td>Good practice: Applicants to demonstrate that they are governed by equivalent / sufficient policies and principles of Ethics, Conflict of Interest and Codes of Conduct.</td>
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- Funding Request Form.  
  For continuation grants, the Validation of Continuation form
- Performance Framework
- Budget
- Prioritized above allocation request (PAAR) (not applicable to ‘Continuation’ grants)
- Implementation Arrangement Map (if applicable)
- Documents confirming the Applicant and Implementer’s Legal Status (if applicable)
- RCM/RO Endorsement of Funding Request (or of relevant documents in ‘Continuation’ grants)
- CCMs Endorsement of Funding Request from participating countries (or of relevant documents in ‘Continuation’ grants)
- RCM/RO Statement of Compliance
- National Strategic Plans (Health Sector and Disease specific) (if applicable)
- All supporting documentation referenced in the funding request
- Health Product Management Template (if applicable)
- List of Abbreviations and Annexes
14. Multicountry Funds applicants are required to follow the same procedures as in the Operational Procedures on Design and Review of Funding Request - Section II (Develop and Submit the Funding Request).

**Review of Funding Requests**

15. For continuation, the request will be validated by the Global Fund Secretariat and eventually recommended for grant-making by the GAC, ensuring strategic focus, technical soundness and potential for impact. After grant-making, the GAC will review and confirm investments under Multicountry Funds and recommend the grant to the Global Fund Board for approval (see OPN on Make, Approve and Sign Grants).

16. For pre-shaping and RFP modalities, following a similar process used for country allocations, the TRP will review funding requests as well as PAAR for strategic focus, technical soundness and potential for impact. The TRP may also provide recommendations and guidance to successful applicants for consideration during grant-making and/or implementation, in order to maximize the impact of Multicountry Funds investments. Based on TRP recommendations, the GAC will review and confirm investments under Multicountry Funds and recommend multicountry grants to the Global Fund Board for approval (see OPN on Make, Approve and Sign Grants).

**References**

The Global Fund Strategy 2017-2022  
GF/B41/02 Allocation Methodology 2020 – 2022  
GF/B41/03 – Revision 1 Catalytic Investments for the 2020 – 2022 Allocation Period

For more information on each of the multicountry priority areas please contact AccessToFunding@theglobalfund.org