

REQUEST FOR PROPOSALS (RFP)

INSECTICIDE-TREATED NETS

This RFP will follow a 2-window process:

RFP Window 1 <i>Dual a.i. ITNs</i>	RFP Window 2 <i>Pyrethroid ITNs & PBO ITNs</i>
<ul style="list-style-type: none"> ○ GF Sourcing Platform Code: TGF-D-00018 ○ Issue Date: 26 April 2023 ○ Closing Date: 17 May 2023 	<ul style="list-style-type: none"> ○ GF Sourcing Platform Code: TGF-D-00019 ○ Issue Date: 13 June 2023 (indicative) ○ Closing Date: 4 July 2023 (indicative)

RFP Window Closing Time(s): 15:00 hrs. Central European Summer Time (CEST)

SECTION 1. LETTER OF INVITATION

Through this Request For Proposals (“**RFP**”), the Global Fund to Fight AIDS, Tuberculosis and Malaria (the “**Global Fund**”) invites all potential bidders to submit proposals to supply World Health Organization (WHO) recommended Insecticide-Treated Nets to, or for the benefit of, recipients of Global Fund financing or other entities, as fully described in this RFP through Framework Agreements with the Global Fund.

The Request for Proposals (RFP) consists of the following documents:

SECTION 1	LETTER OF INVITATION
SECTION 2	DEFINITIONS
SECTION 3	APPROACH
SECTION 4	INSTRUCTIONS TO BIDDERS
SECTION 5	REQUIREMENTS AND TECHNICAL SPECIFICATIONS
SECTION 6	LEGAL MATTERS
SCHEDULE A	Officer’s Certificate of Conformance and Acknowledgment
SCHEDULE B	Confidentiality Agreement (if requested by the bidder)
SCHEDULE C	Draft of Framework Agreement between the Global Fund and Suppliers
SCHEDULE D	Demand forecast

SCHEDULE E* **Response Templates for Window 1:**
E1: Commercial (Excel File)
E2: Technical (Excel File)
E3: For Information and Implementation (Excel file)

SCHEDULE F* **Response Templates for Window 2:**
F1: Commercial (Excel File)
F2: Technical (Excel File)
F3: For Information and Implementation (Excel file)

SCHEDULE G Integrity Due Diligence (IDD) questionnaire

ANNEX 1 Alternative Proposals

*Schedule E will be shared upon the opening of Window 1, and Schedule F will be shared upon the opening of RFP Window 2. Schedule F does not form part of the document pack shared for Window 1. The remaining documents will be common to both Windows (See Section 3).

Your proposal, comprising of the Technical, Commercial and For Information and Implementation responses should be submitted in accordance with Section 4.

Should you require any clarification, kindly communicate only through the communication channels identified in Section 4.E.3.

SECTION 2. DEFINITIONS

1. **Actual goods readiness date:** Actual date the products are ready for sampling.
2. **Allocated volume (or volume allocation):** Volume of ITNs allocated by the Global Fund to the Panel Supplier for manufacture at the agreed price(s) but for which there is no underwritten financial commitment.
3. **AI:** Active Ingredient
4. **Base price:** Price of the product to be offered to the Global Fund through a Framework Agreement.
5. **Bidder:** Supplier who submits a proposal by the deadline for this RFP.
6. **Dual a.i. net:** WHO-recommended long-lasting insecticide-treated net containing two active ingredients.
7. **Framework Agreement:** The agreement between the Global Fund and Panel Supplier for the supply of insecticide-treated nets, whose draft is provided in Schedule C.
8. **Global Fund:** The Global Fund to Fight AIDS, Tuberculosis and Malaria. More information is available here: <http://www.theglobalfund.org/en/>
9. **GS1:** Global not-for-profit association that maintains standards for unique identifiers of products and services, including barcodes. More information is available here: <https://www.gs1.org/about>
10. **Incoterm:** The International Commercial Terms are a set of rules which define the responsibilities of sellers and buyers for the delivery of goods under sales contracts.
11. **ITN¹:** World Health Organization-recommended insecticide-treated net to prevent malaria.
12. **Manufacturer Promised Date:** Date by which the Panel Supplier promises to make the goods available for sampling.
13. **National Regulatory Authority:** The official regulatory authority of a country.
14. **OTIF:** On time in full delivery. Further information is provided in Schedule C.
15. **Panel Supplier:** A manufacturer who has been awarded a Framework Agreement by the Global Fund for the supply of insecticide-treated nets. The outcome of this RFP will establish the Panel Suppliers for ITNs.
16. **PBO net:** Insecticide-treated net containing both a pyrethroid insecticide and the synergist piperonyl butoxide (PBO), also called pyrethroid-PBO ITN.
17. **Pooled Procurement Mechanism (PPM):** Program managed by the Global Fund that aggregates order volumes on behalf of participating Principal Recipients of Global Fund grant funding in order to negotiate best prices and delivery conditions with Panel Suppliers and other suppliers. More information is available at: <https://www.theglobalfund.org/en/sourcing-management/health-products/>.

¹ ITNs, bed nets or nets are interchangeably used throughout this RFP.

18. **Principal Recipient (PR):** Entity nominated to implement a program designed to utilize Global Fund grant funds to fight against the diseases of HIV/AIDS, tuberculosis and/or malaria, including strengthening of related health systems, in a country.
19. **Procurement Services Agent (PSA):** A Procurement Services Agent selected by the Global Fund to act as an agent on behalf of Principal Recipients in the procurement of, among other items, Insecticide-Treated Nets through the Pooled Procurement Mechanism. The current PSA for ITNs is IDA Foundation. The PSA is subject to change at any time.
20. **Procurement Strategy:** The Global Fund’s Insecticide-Treated Nets Procurement Strategy for 2023 – 2026.
21. **Pyrethroid net:** Long lasting insecticide treated net containing a pyrethroid insecticide, also called LLIN.
22. **QA:** Quality assurance
23. **Related Firm:** Any legal person or undertaking who controls or is controlled by another legal person or undertaking, or where two or more legal persons or undertakings are under common control. “Control” is defined as the power to exercise a direct or indirect decisive influence over the management or policies of a firm, including its commercial strategy, whether through the ownership of voting securities, by contract, or otherwise. Any person who owns beneficially, either directly or through one or more controlled firms, more than 25 percent of the voting securities of any firm is presumed to control the firm.
24. **Special Contracting Arrangements:** In relation to the Dual a.i. nets product type, non-standard contractual terms such as guaranteed volume commitments to purchase quantities during a year or multiyear basis up to the duration of the Framework Agreement, or other non-standard contractual features, which are underwritten financially by the Global Fund and that, subject to negotiation, may be included in the Framework Agreement in return for a substantially improved offering.
25. **Total Landed Cost:** Total cost of a landed shipment including purchase price, freight, insurance and other costs up to the point of delivery.
26. **Volume Discount:** Discounted price to be offered to the Global Fund through a Framework Agreement for annual procurement volumes above a predetermined threshold(s).
27. **WHO PQ:** World Health Organization Prequalification Programme, which prequalifies vector control products are acceptable for procurement by the United Nations and specialized agencies.

SECTION 3. PROCUREMENT APPROACH

A. Two-Window RFP Approach

1. This entire Request For Proposals (RFP) will cover Pyrethroid only, PBO and Dual a.i. ITNs.
2. The RFP is divided into two windows, segregated by product type, as follows:
 - **Window 1** - will invite all suppliers of **Dual a.i. ITNs** to submit bids.
 - **Window 2** - will invite all suppliers of **Pyrethroid-only ITNs** and **PBO ITNs** to submit bids.
3. Suppliers are welcome to submit responses for **one or both** windows for the relevant product, and within the response timelines as indicated in Section 4.B.

B. Technical Information

1. Both RFP windows will be launched and managed sequentially and as separate sourcing events through our Sourcing Platform:
 - **Window 1** will be referred to as **TGF-D-00018** – and will open in April 2023.
 - **Window 2** will be referred to as **TGF-D-00019** – and will open in June 2023.
2. Timelines and deadlines for both Windows are outlined in Section 4.B.
3. For technical information regarding access and use of the sourcing platform, please see Section 4.E.

C. Documents, Schedules and Distribution

1. The core RFP documents listed in Section 1 will be common to both windows, except for:
 - (i) Schedules E & F; which are tailored to the specific product category covered by the Windows, and
 - (ii) Annex 1 which applies to Window 1 only.
2. **Schedule E is for Dual a.i. nets only.** It will therefore be included in the RFP document pack for Window 1 (TGF-D-00018).
3. **Schedule F is for Pyrethroid and PBO nets only.** It will therefore be included in the RFP document pack for Window 2 (TGF-D-00019).
4. The content of this RFP document will be the same for both Windows 1 and 2. However, minor updates may be applied to this RFP document at Window 2 release. Any such updates will be indicated. The document version is indicated as a footnote on page 1.
5. Schedule A (The Officer's Certificate of Conformance and Acknowledgement) and Schedule G (the Integrity Due Diligence Questionnaire) will be distributed in both Windows.

Suppliers submitting responses for Window 1 will be required to submit the completed Schedules A and G by the Window 1 response submission deadline.

Suppliers submitting responses for Window 2 will be required to submit the completed Schedules A and G by the Window 2 response submission deadline.

A supplier intending to submit a response to both Windows is required to submit the completed Schedules A and G questionnaire by the Window 1 response submission deadline. A second submission of these two schedules for Window 2 is therefore not necessary.

6. The following Schedule, cited in this RFP document, will be shared through the Sourcing Platform after the Window 1 Launch and will also be incorporated into the Window 2 RFP document pack:

- The Template Framework Agreement (Schedule C)

Schedule C is for the Bidder's reference only.

7. The following processes may be initiated during the RFP:

- 1) The Financial Due Diligence Process.
- 2) The Responsible Procurement Questionnaire.

The Financial Due Diligence process may require suppliers to submit relevant information for the Global Fund to review.

As part of the Global Fund's Responsible Procurement Framework, a detailed questionnaire will be issued for suppliers to complete and return.

While the Responsible Procurement and Financial Due Diligence processes and associated documents do form part of the core RFP documents (listed in Section 1), suppliers are nevertheless expected to respond to any queries and submit any information requested as part of these two elements.

Further information, detailed instructions, and any relevant documents (eg. questionnaires) will be shared with suppliers through the Global Fund Sourcing Platform's Messaging function.

Please note: Beyond this RFP; queries and questionnaires related to the Integrity Due Diligence, Responsible Procurement, and Financial Due Diligence processes may be distributed periodically to the Panel Suppliers for completion. The Global Fund reserves the right to pursue enhanced due diligence processes in any of these areas, if deemed necessary.

SECTION 4. INSTRUCTIONS TO BIDDERS

A. CONDITIONS FOR PARTICIPATION

1. Suppliers must advise whether their company intends to submit a proposal by clicking on the “Yes” or “No” button which will be at the end of the email you will receive through our TGF Sourcing Application before the deadline mentioned in Section 4B: Timeline.
2. Only suppliers with products in compliance with the Global Fund Guide to Global Fund Policies on Procurement and Supply Management of Health Products (2021, as amended from time to time) are eligible to participate in this RFP as Bidders (see <https://www.theglobalfund.org/en/sourcing-management/quality-assurance/other-products/>), and all products supplied pursuant to this RFP must comply with those requirements.
3. Submitting a proposal in response to this RFP constitutes an acceptance of the terms indicated herein, including the terms and conditions set forth in Section 6 “Legal Matters”, and of the terms of each of the documents referred to in this RFP. The Global Fund reserves the right to reject the proposal of any entity or individual, as the case may be, that fails or refuses to comply with, or accept, such terms. Schedule A shall be signed and submitted by all Bidders as part of their proposal.
4. Solely in relation to Dual a.i. ITN product type: The Global Fund may share information submitted by Bidders related to this product type with a not-for-profit entity with a mission to reduce inequities, in order to support Global Fund’s procurement and market shaping objectives on the accelerated introduction and scale-up of affordable health products. Any information sharing will be governed by a non-disclosure agreement signed between the Global Fund and this not-for-profit entity.
5. Bidders must comply with the Global Fund’s Code of Conduct for Suppliers and shall be subject to the Global Fund’s Sanctions Procedures Relating to the Code of Conduct for Suppliers. Submitting a proposal constitutes an acknowledgement that the Global Fund will conduct appropriate due diligence to obtain assurance of the Bidders’ track record, capacity and willingness to comply with the Code of Conduct for Suppliers.
6. Related Firms are not allowed to submit separate proposals and are required to determine among themselves which firm is the best suited to submit a proposal or submit a consolidated single proposal as a consortium.
7. If Related Firms wish to participate in the RFP as a consortium, the firm representing the consortium shall be authorized to submit the proposal on behalf of each consortium member. Although the Global Fund may enter into direct contracts with each of the consortium members, the consortium will be evaluated as a whole for the purpose of the tender evaluation and during contract implementation, and if the offered products are subject to allocation will receive an allocation to be shared among consortium members. All Related Firms, as consortium members, shall submit and sign separate Schedules A, E and/or F. One Schedule G questionnaire shall be completed for a consortium, explaining the structure and how ownership and control will work. The consortium shall offer a single price for the same product that can be provided by two or more consortium members. The allocation, if applicable, will be made to the consortium, which entails that if one consortium member cannot deliver the desired products, the Global Fund will require the other consortium members to deliver such products to the extent these consortium members supply the said

products. By submitting a proposal in response to this RFP the consortium, and all consortium members, agree to the rules and conditions outlined in this Section.

8. Non Related Firms are not allowed to form a consortium and submit a consortium proposal.
9. All proposals must remain valid until 31 December 2023.
10. A bid security is not required for proposals submitted under this RFP.
11. A bid bond is not required for proposals submitted under this RFP.
12. Bidders are not required to quote for all products. However, Bidders are encouraged to quote for as many products as possible.

B. TIMELINE

1. Proposals must be submitted by the deadline shown below. The scheduled time of the key activities of this RFP are as follows, with all times Central European Summer Time (CEST):

RFP Window	Step Description	Scheduled Deadline
Window 1 – Dual a.i. nets	1. Request for Proposals Window 1 issued	26 April 2023
Window 1 – Dual a.i. nets	2. Deadline for prospective bidders to submit clarification questions through the “Message Function” on the Sourcing Application to the RFP – Round 1	1 May 2023 15:00 CEST
Window 1 – Dual a.i. nets	3. The Global Fund to issue responses to clarification questions to all prospective bidders – Round 1	5 May 2023
Window 1 – Dual a.i. nets	4. Deadline for prospective bidders to submit clarification questions through the “Message Function” on the Sourcing Application to the RFP – Round 2	10 May 2.023 15:00 CEST
Window 1 – Dual a.i. nets	5. The Global Fund to issue responses to clarification questions to all prospective bidders – Round 2	12 May 2023
Window 1 – Dual a.i. nets	6. Deadline for electronic submission of proposal (close of RFP Window 1)	17 May 2023 15:00 CEST
Window 1 – Dual a.i. nets	7. Notification of Stage 2 (if needed)	23 May – 06 June (Tentative)
Window 1 – Dual a.i. nets	8. Stage 2 Process (if needed)	23 May – 06 June (Tentative)
Window 1 – Dual a.i. nets	9. Notification of Award to Bidders	TBD
Window 1 – Dual a.i. nets	10. Contract finalization and signature	July-Sep ‘23

RFP Window	Step Description	Scheduled Deadline
Window 2 – All Other ITNs	Request for Proposals Window 2 issued	13 June 2023 (indicative)
Window 2 – All Other ITNs	Deadline for prospective bidders to submit clarification questions through the “Message Function” on the Sourcing Application to the RFP – Round 1	16 June 2023 (indicative)
Window 2 – All Other ITNs	The Global Fund to issue responses to clarification questions to all prospective bidders – Round 1	21 June 2023 (indicative)
Window 2 – All Other ITNs	Deadline for prospective bidders to submit clarification questions through the “Message Function” on the Sourcing Application to the RFP – Round 2	26 June 2023 (indicative)
Window 2 – All Other ITNs	The Global Fund to issue responses to clarification questions to all prospective bidders – Round 2	29 June 2023 (indicative)
Window 2 – All Other ITNs	Deadline for electronic submission of proposal (close of RFP Window 2)	4 July 2023 (indicative)
Window 2 – All Other ITNs	Notification of Stage 2 (if needed)	TBD
Window 2 – All Other ITNs	Tentative dates for Stage 2 (if needed)	TBD
Window 2 – All Other ITNs	Notification of Award to Bidders	TBD
Window 2 – All Other ITNs	Contract finalization and signature	Oct -Dec ‘23 (indicative)

2. **The Global Fund reserves the right to modify the timeline at any time.** In such a case the Global Fund will inform all potential bidders, but it is the responsibility of potential bidders to regularly check the relevant Global Fund’s procurement pages on its website.

C. CONTENTS OF PROPOSAL

1. Overall Process

- a. The Global Fund may not consider any proposal that is received by the Global Fund after the indicated deadline for electronic submission of proposals. Any proposal received by the Global Fund after the indicated deadline for electronic submission of proposals will be declared late and may be rejected.
- b. The submission, evaluation and selection processes will be conducted and managed in line with the procurement principles of the Global Fund’s Procurement Policy (2008, as amended from time to time), and the Guide to Global Fund Policies on Procurement and Supply Management of Health Products (2021, as amended from time to time) (https://www.theglobalfund.org/media/5873/psm_procurementsupplymanagement_guidelines_en.pdf)
- c. During the evaluation of proposals, the following definitions apply:

1. “Deviation” is a departure from the requirements specified in this RFP;
2. “Reservation” is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in this RFP; and
3. “Omission” is the failure to submit part or all of the information or documentation required in this RFP.

2. Confidentiality and Integrity

- a. Information relating to the contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until information on contract award is communicated to all Bidders. Information relating to the evaluation of proposals shall not be disclosed to Bidders.
- b. Any attempt by a Bidder to influence the Global Fund in the evaluation of proposals or contract award decisions shall result in the rejection of its proposal.
- c. Solely in relation to Dual a.i. ITN product type: The Global Fund has signed a non-disclosure agreement with a not-for-profit entity, and may share information submitted by Bidders related to this product type with the not-for-profit entity.
- d. The Global Fund also recognizes that some of the information requested is commercially sensitive and, at a Bidder’s request, will execute a confidentiality agreement in the form attached as Schedule B.

D. PREPARATION OF THE PROPOSAL

1. Bidders are required to complete and submit the following Schedules and response templates:

Response	Title	Submission Format
Schedule A	Officer Certificate of Conformance and Acknowledgement	Signed PDF
Schedule B	Confidentiality Agreement (if requested by the Bidder) - Optional	Signed PDF
Schedule E (For Window 1 only)	E1: Commercial Proposal E2: Technical Proposal E3: For Information and Implementation Proposal	Excel + signed PDF
Schedule F (For Window 2 only)	F1: Commercial Proposal F2: Technical Proposal F3: For Information and Implementation Proposal	Excel + signed PDF
Schedule G	Integrity Due Diligence (IDD) questionnaire	Word + Signed PDF

2. Bidders who wish to offer products from more than one manufacturing site located in different countries shall complete separate Schedule E and/or F templates for each manufacturing site. (All Related Firms taking part in a consortium shall also complete separate Schedule E and/or F templates (see Sections 4A6 to 4A8)).

3. Bidders are invited to complete and submit the following:

Response	Title	Submission Format
Annex 1 [Optional] (For Window 1 only)	Alternative Proposals	Signed PDF

Please see Section 4.D.4 (below).

4. Alternative proposals and Special Contracting Arrangements – solely in relation to the Dual a.i. product type (TGF-D-00018): The Global Fund invites suppliers to propose, in **Annex 1**, alternative arrangements which would generate substantially improved offers for Dual a.i. nets to support country adoption at scale and accelerated availability. The Global Fund may enter Special Contracting Arrangements within the context of Framework Agreements for Dual a.i. nets, such as firm commitments to purchase minimum quantities to achieve the RFP objectives as defined in Section 5, particularly around the material improvements to Dual a.i. net affordability and the acceleration of availability especially to meet campaigns and volumes during 2024 and beyond. Alternative proposals should include details of any proposed terms (such as size and duration of abovementioned commitments by the Global Fund), including the proposed contractual terms, if any, and the alternatively offered price(s). Any proposal of alternative arrangements is in addition to, and shall not replace, other information that must be provided in response to this RFP.
5. Bidders are expected to fully respond to all questions and provide relevant information as required. Failure to do so will be considered incomplete responsiveness and will be taken into account in the overall evaluation.
6. All Bidders must also complete and sign the Officer’s Certificate of Conformance and Acknowledgement at Schedule A which confirms their compliance with the requirements of the proposal and conditions of supply. Non-conforming proposals will not be eligible for the evaluation process. Bidders are expected to accept Global Fund’s terms and conditions as set forth in the Framework Agreement (Schedule C). Reservations or requests for amendments to the Framework Agreement must be submitted by Bidders as part of their proposal ; reservations or requests for amendment raised after the deadline for electronic submission of proposals will not be considered. These reservations or requests for amendment will be taken into account in the overall evaluation. The Global Fund has no obligation to agree to these reservations or requests for amendment.
7. All proposals must conform to the following conditions:
 - a. Must be submitted in English
 - b. Pricing must be in US Dollars
 - c. Prices must be the price of goods FOB as defined in INCOTERMS 2020 published by the International Chamber of Commerce.
8. The following processes may be initiated during the RFP:
 - 1) The Financial Due Diligence Process.
 - 2) The Responsible Procurement Questionnaire.

Please refer to Section 3.C.7 for further information and instructions.

E. SUBMISSION OF THE PROPOSAL

1. This RFP process is being managed electronically, and Bidders are required to submit their proposals and any questions through the TGF Sourcing Application in the following URL: <https://fa-enmo-saasfaproduct1.fa.ocs.oraclecloud.com/>.

In case you do not have a Supplier ID for the TGF Sourcing Application, please send an email in advance to strategicsourcing.support@theglobalfund.org with the following title in the subject: Request for login user id creation in TGF Sourcing/iSupplier portal – “Organizations name”.

2. Once in possession of a Supplier ID, all communication must be channeled through the TGF Sourcing Application: <https://fa-enmo-saasfaproduct1.fa.ocs.oraclecloud.com/>. Only in exceptional circumstances, such as technical difficulties in accessing the platform, can communication be made by email – in which case, any communication must indicate in the subject line of the e-mail the company name and the RFP number (TGF-D-00018 for Window 1 submissions, and TGF-D-00019 for Window 2 submissions) and be addressed to the following email address: strategicsourcing.support@theglobalfund.org
3. Any communication between a Bidder and the Global Fund regarding this RFP which is not through the channels designated above may invalidate such Bidder’s proposal to this RFP.
4. All proposals are to be submitted through the TGF Sourcing Application, including the three pre-formatted templates for Schedules E & F (i.e., Schedule E1, Schedule E2, and Schedule E3 & Schedule F1, Schedule F2, Schedule F3). Each proposal Schedule is to be submitted as a separate file with each file not exceeding 8 mb.

F. EVALUATION OF THE PROPOSAL

1. The following information applies to both Window 1 and Window 2 evaluations:
2. After the deadline for electronic submission of proposals, the Global Fund will examine the proposals to determine whether they are substantially complete, whether the documents have been properly signed and whether the proposals are generally in order. Any proposal found to be unsigned or signed by an unauthorized person, not meeting the minimum requirements in this RFP, or not providing the minimum information that is essential for the evaluation of the proposals, may be rejected by the Global Fund and not included for further consideration.
3. Following the initial evaluation and assessment, the Global Fund will review the initial submissions (including any alternative proposals provided per **Annex 1**) and determine whether it considers additional value could be obtained by engaging with selected Bidders in a Stage 2 process. Bidders will be notified if they are to participate in a Stage 2 process. Notification will occur by the date indicated in Section 4B.
4. In keeping with the range of strategic objectives, the RFP evaluation will be based on multiple evaluation criteria of both commercial and non-commercial nature. The selection and evaluation process will be conducted pursuant to the Global Fund’s procurement rules, regulations, and procedures. The following principles underpin the evaluation process and should be fully understood by Bidders:
 - a. Any material deviation, reservation or omission from any of the required elements and criteria will be considered in the selection process by the Global Fund even if that element is required for information only.

- b. Proposals will be evaluated against technical and commercial elements, within which certain criteria will be evaluated. Scoring mechanisms and the contribution of individual criteria within each element will be the same for each Bidder.
5. Technical and Commercial Evaluation: Proposals will be evaluated against the criteria defined, and Bidders will be ranked in order of evaluated scores, using a normalization algorithm to score Bidders relative to each other. The scores will then inform the allocation, if any.
6. The overall weighting of the Technical and Commercial Evaluation will be:
 - a) **Technical: 45%**
 - b) **Commercial: 55%**
7. For Schedules E and F, the following information is required:

Schedule E1 / F1: Commercial Template

Elements	Information Type
1. Base Price, Volume Discount and Total Landed Cost	Evaluated information
2. Cost breakdown	<i>Required information*</i>

Schedule E2 / F2: Technical Template

Elements	Information Type
1. Product coverage and Innovation	Evaluated information
2. Country registration approval coverage	Evaluated information
3. On time in full delivery performance	Evaluated information
4. Africa Footprint: proximity to high volume demand	Evaluated information

Schedule E3 / F3: For Information and Implementation

Elements	Information Type
1. Company information	<i>Required information*</i>
2. GS1 bar coding standard	<i>Required information*</i>
3. Projects to deliver on strategic objectives	<i>Required information*</i>

*Required information will not be evaluated, but may be validated.

8. In addition to clarifications provided in Schedules E and F, a description of each of the elements of requested information is provided below.
9. **Schedule E1 / F1: Commercial Template**

Bidders who wish to offer products from more than one manufacturing site located in different countries and at a different base price shall complete a separate Schedule E2 template for each site.

- (1). **Base Price, Volume Discount and Total Landed Cost:** Bidders will submit information on prices offered per product in USD (FOB price) to the nearest cent. The Global Fund will determine the Total Landed Cost, based on market freight cost data.
- (2). **Cost breakdown (in the separate tab provided in the Schedule):** Bidders are required to describe the various cost elements requested. Bidders are requested to complete information for AI 1 and onwards in the columns provide

10. Schedule E2 /F2: Technical Template

- a) **Product coverage & Innovation:** Clarification of the insecticide-treated nets that are eligible for submission and evaluation:
 - Product Coverage: ITNs in compliance with the Global Fund Guide to Global Fund Policies on Procurement and Supply Management of Health Products (2021, as amended from time to time) are eligible to participate in this RFP as a Bidder (see <https://www.theglobalfund.org/en/sourcing-management/quality-assurance/other-products/> , and which will be offered by the Bidder. For each eligible product offered, information on regulatory status is to be specified: regulatory reference number, approval date.
 - Innovation: Dual a.i. or single non-pyrethroid a.i. technology which are not yet compliant with the Global Fund's Quality Assurance requirements, should be reported Schedule E2.1. PBO and pyrethroid-only are are not considered innovations.
- b) **Country registration coverage:** Clarification of the countries in which the Bidder has received its approval for use for each offered product by the National Regulatory Authority. Bidders are requested to submit, for each offered product, the registration status of each PPM country, including the authorization number, approval date, expiry date, long life validity, annual retention and the retention paid date.
- c) **On time in full delivery (OTIF) performance (based on historical internal data, for all products supplied through Global Fund Framework Agreements in calendar years 2020-2022 inclusive):** On time in full delivery data to be evaluated includes data previously verified during bi-annual performance reviews with Panel Suppliers that have Framework Agreements with the Global Fund in effect at present. PPM OTIF refers to the percentage of purchase orders with Actual goods readiness dates (or sampling dates) not exceeding the Manufacturer Promised Date by more than 7 days out of the total number of purchase orders. Bidders with no delivery history through Global Fund Framework Agreements will not be disadvantaged in the evaluation.
- d) **Africa footprint: proximity to high volume demand.** Bidders are required to indicate whether they fully or partially perform any of the following manufacturing stages at sites in Africa: 1) AI production, 2) masterbatch/formulation production, 3) incorporating/coating, 4) yarn and fabric making, 5) cutting, stitching, sewing, packing and baling.
- e) If Bidders perform any activities in Africa, Bidders are required to indicate for each item impacted the percentage of the total quantity of ITNs that will be supplied to the Global Fund from these sites.

For example, a response might specify that:

- 40% of the total quantity of ITNs X and Y, to be supplied through Framework Agreements will come from a manufacturing site in Africa where products have undergone all stages of production.
- 10% of the total quantity of ITNs, Z, will come from a manufacturing site in Africa where bulk products are finally packaged and labelled
- 50% of the total quantity of ITNs will come from manufacturing sites outside of Africa.

During implementation, the Global Fund will monitor if the products are coming from the sources indicated and the extent to which the percentage split as described in the proposal submission is met, as specified in the Framework Agreement (Schedule C of RFP).

11. **Schedule E3 / F3: For Information and Implementation**

- a. **Company information:** Information relating to the legal name, type, form of organization, country of registration, whether part of a related group (and if so, the controlling entity).
- b. **GS1 bar coding standards:** Bidders are requested to respond to the questions related to GS1 bar coding standards.
- c. **Projects to deliver on strategic objectives:** The Global Fund has a broad definition of value that is articulated in its Next Gen Market Shaping framework; this and how it is applied to products under RFP scope is described in Section 5 of this RFP. The Global Fund is interested in receiving a limited number of feasible project proposals from each Bidder on delivering measurable outcome in line with the Procurement Strategy objectives as detailed in Section 5B. Whilst the Schedule contains a basic outline, additional details should be provided separately to fully articulate the proposal. Priority areas of interest to the Global Fund include, but are not limited to:
 - i. **Africa footprint expansion:** Bidders with a defined project aimed at developing a manufacturing/packaging in Africa, which will be deployed during the implementation period (prior to end 2026). Selected suppliers will be expected to provide supporting documents and substantial evidence at the time of submission, and during implementation on progress and timelines. The sole intention or idea will not be considered.
 - ii. **Environmental sustainability:** Projects to address the environmental impact of ITNs at manufacturing or at end-user level and encourage suppliers to reduce the environmental impact of distribution and delivery.

This element, projects to deliver on strategic objectives, will not be evaluated as part of the RFP. However, the overall value/impact of the project and assessment of feasibility and ability to deliver the proposed outcomes may be conducted post-sourcing/during implementation.

The Global Fund reserves the right to request revised or additional proposals from all or some Bidders as part of the Stage 2 process.

12. **Stage 2 process, if required**

1. The Global Fund will review the results from the submissions (including any alternative proposals per Annex 1) and determine whether it considers additional value in achieving Global Fund's procurement and market shaping objectives defined in Section 5 could be obtained by engaging with selected Bidders for a Stage 2 process. As there is no certainty

Stage 2 will be organized, Bidders are encouraged to submit strong proposals during Stage 1.

2. Only if a Stage 2 process will be held, Bidders will be notified if they are to participate in a Stage 2 process. Notification will occur by the date indicated in Section 4.B.

G. NOTIFICATION AND CONTRACTING

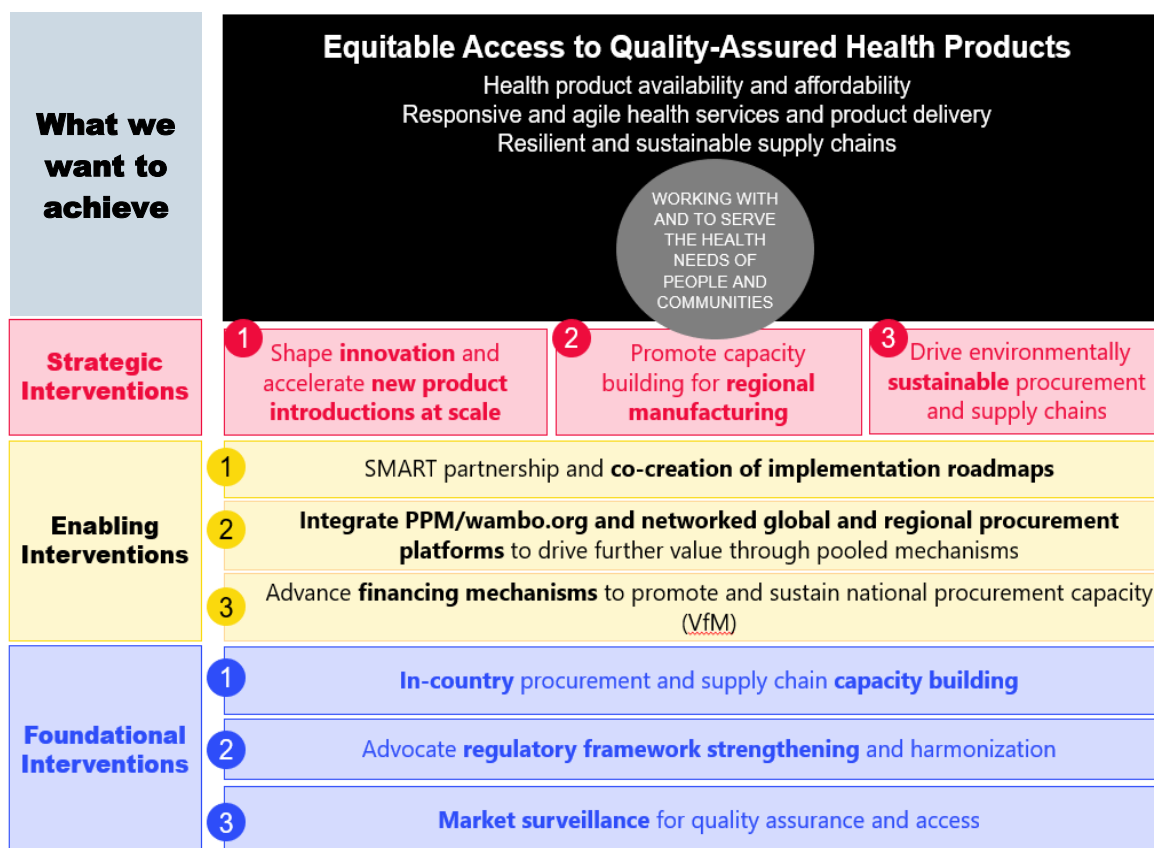
1. The final decision on contract award, and allocated volumes, including committed volumes via Special Contracting Arrangements for Dual a.i. nets, if any, will be made by the Global Fund and communicated to all selected Bidders by the date detailed in Section 4.B. These final decisions will be based on the evaluation approach as detailed in Section 4 of this RFP and the forecasted demand. Any agreement between the Global Fund and a selected Bidder shall be reflected in the terms and conditions of a Framework Agreement with such Bidder.
2. Unsuccessful Bidders will, in addition to the notification, be provided with an opportunity for a post proposal de-brief either in person or by teleconference. This opportunity to de-brief shall not create any legal rights, including without limitation any right of appeal.
3. A final qualification with any proposed Panel Supplier is subject to the signature of the Framework Agreement. If a proposed Panel Supplier does not sign a Framework Agreement, the Global Fund will take appropriate action at its discretion, including, without limitation, removal or suspension from the panel.
4. Framework Agreements will initially be for a three-year term, subject to renewals up to a total duration of six years.

SECTION 5. REQUIREMENTS & TECHNICAL SPECIFICATIONS

A. BACKGROUND

1. The core objectives of the Global Fund 2023-2028 Strategy, ***Fighting Pandemics and Building a Healthier and More Equitable World***, available at <https://www.theglobalfund.org/en/strategy/> are to: Maximize people-centered integrated systems for health to deliver impact, resilience and sustainability; maximize the engagement and leadership of most affected communities to leave no one behind; maximize health equity, gender equality and human rights; and mobilize increased resources.
2. Health products remain the key tool to address HIV, TB and malaria, and for ending the three diseases. Market shaping efforts are needed to ensure availability and affordability of quality-assured health products, particularly when facing challenging market dynamics and when introducing innovations and new health products.
3. In support of the 1st Strategic Objective, the Global Fund developed the Next Generation Market Shaping framework, which aims to drive equitable access to quality assured health products and accelerate health product introductions and innovations at scale, oriented around the people and communities Global Fund serves (see Figure 1). The NextGen Market Shaping framework builds on Global Fund's successful market shaping efforts to date, namely the Global Fund's Market Shaping Strategy (expired at the end of 2022), and also entails a greater end-to-end focus on integrated upstream, midstream, and downstream activities.
4. NextGen Market Shaping's three key strategic interventions are;
 - (1) Shape innovation and accelerate new product introductions at scale.
 - (2) Promote capacity building for regional manufacturing.
 - (3) Drive environmentally sustainable procurement and supply chains.
5. NextGen Market Shaping approach and priorities are reflected in the Global Fund's sourcing strategies.

Figure 1. Next Gen Market Shaping Framework



6. The Global Fund’s Supply Operations Department implements the NextGen Market Shaping approach by managing health products through the Pooled Procurement Mechanism along five key dimensions:
 - a. Pooled demand: Registering Principal Recipients into the mechanism creates the opportunity to pool volumes of large and small volume countries.
 - b. Product category strategies: Designing, issuing and managing sourcing strategies, including competitive tenders to support category-specific market shaping objectives.
 - c. Supplier relationship management: Managing the implementation of long-term agreements including the allocation and performance management of suppliers.
 - d. Demand management: Optimizing resources to manage Principal Recipient demand along three dimensions: volume, time and specification.
 - e. Transaction management: Executing PPM orders from requests to deliveries via wambo.org, a Principal Recipient-facing portal that increases visibility of ordering operations with full visibility and a transparent auditable process.
7. The NextGen Market Shaping framework aims to help to address barriers to securing equitable access to quality assured health products at scale across the three diseases. For malaria, this includes preserving the effectiveness of critical malaria prevention tools in the face of the increasing spread and intensity of resistance to insecticides.
8. The Global Fund is working with countries and partners to optimize malaria portfolio investments as part of the next grant cycle (GC7 for the 2024-2026 implementation period). This

includes seeking to ensure optimal and effective vector control coverage at the right scale with the right tools as part of national malaria control strategy development and implementation.

9. The Global Fund aims to support countries with the further scale up Dual Active Ingredient Insecticide-treated nets (ITNs) recently recommended by WHO in places where pyrethroid resistance is a concern.
10. Global Fund's ambition is to ensure that these newly recommended nets are available everywhere they are needed. Delivering on this will require collaborative partnership efforts with industry, technical and implementation partners to significantly improve access to these needed tools through better affordability, enhanced quality assurance, supply lead times and supply security.

For the avoidance of doubt where any presentation documentation of the RFP or the Global Fund's Procurement Strategy and this RFP differ, this RFP shall prevail.

B. OBJECTIVES

1. The purpose of this RFP is to select Panel Suppliers who will enter into Framework Agreements with the Global Fund to implement its ITN Procurement Strategy, available at https://www.theglobalfund.org/media/13043/psm_2023-04-itn-supplier-and-partner-consultative-meeting_presentation_en.pdf, and to supply WHO-recommended Insecticide-Treated Nets procured with Global Fund financing through the Pooled Procurement Mechanism.
2. The Framework Agreements may comprise allocated and committed volumes, depending on the products to be supplied, determined at the time of Framework Agreement signature for 2024 delivery and each following calendar year's volumes are expected to be established in the first quarter after consideration of the annual performance of the prior period. For the avoidance of doubt, allocated volumes shall not be legally binding unless expressly and unconditionally stipulated as such in a duly executed Framework Agreement.
3. The aims of the Procurement Strategy for Insecticide-Treated Nets 2023-2026 are to:
 - Accelerate and support the introduction of Dual a.i. nets, in line with WHO recommendations and Global Fund Strategy, whilst creating and sustaining a broad, resilient supply base for all types of ITNs throughout the Grant Cycle 7 implementation period.
 - Foster partnerships and leverage Global Fund volumes to improve equitable access to quality assured ITNs, to facilitate regional manufacturing, and to improve the sustainability of ITNs from upstream production to last-mile delivery in countries.
4. Detailed objectives of the Procurement Strategy to support this aim fall into the following categories and are described in further detail below: **accelerate new ITN product introductions at scale, maintain a diversified supply base to ensure a sufficient, resilient supply of all ITN types, supply quality-assured ITNs, and promote sustainable ITNs.**
 - a) **Accelerate new ITN product introductions at scale;** ensure equitable introduction of, and access to the most effective and innovative ITNs
 - Leverage procurement process to support a robust pipeline of new products intended to improve efficacy and better meet the needs of end users in line with latest WHO recommendations.

- Increase affordability of new ITNs, applying market shaping tools where needed, to accelerate uptake, especially for ITN distribution campaigns planned in the first half of 2024.
 - Harness partner support to facilitate new product introduction at scale.
- b) Maintain a diversified supply base to ensure a sufficient, resilient supply of all ITN types;** Improved availability and affordability, maintain sustainable, transparent pricing for all net types.
- Continue supporting competitive and sustainable markets.
 - Deepen partnership with suppliers to proactively understand and mitigate supply challenges to maintain high delivery performance.
 - Support the development of a long-term, sustainable supply base for innovative nets with different modes of action.
 - Support regional ITN manufacturing closer to end users through technology transfer and/or licensing to improve access, diversify the supply base, and provide local economic benefits.
- c) Supply quality-assured ITNs;** Quality assurance (QA) is a key element of the ITN procurement strategy promoting equitable access to quality-assured health products.
- Product quality remains a key feature in ensuring supply security for all types of ITNs: pyrethroid-only nets, pyrethroid-PBO nets and Dual a.i. nets.
 - The QA Team will continue to ensure that ITNs are available at internationally recognized quality standards.
 - The Framework Agreement will include a strengthened QA section.
- d) Promote Sustainable ITNs;** Drive sustainable procurement and supply chains, in line with NextGen Market Shaping ambitions.
- Supply Operations is piloting a Responsible Procurement Framework (RPF), an internal operational guide which embeds sustainability principles and practices into our sourcing activities.
 - The RPF was developed in response to the challenge of climate change and supports the implementation of the Supplier Code Of Conduct.
 - Global Fund will engage with and encourage our suppliers to:
 - Continuously strengthen suppliers' sustainability credentials and practices throughout their manufacturing and supply chains.
 - Initiate supplier projects to address environmental impact of ITNs at manufacturing and at end-user level and encourage suppliers to reduce the environmental impact of distribution and delivery.
 - Share baseline sustainability information to measure our impact.

C. PRODUCT SEGMENTATION

1. Products in scope for this RFP include WHO-recommended insecticide-treated nets used in malaria programs, that are eligible for procurement with Global Fund financing, as noted in the List of Insecticide Treated Nets (ITNs) that meet Global Fund Quality Assurance Requirements for use Against Malaria Vector classified according to the Global Fund Quality Assurance

Requirements , available at: https://www.theglobalfund.org/media/5873/psm_procurementsupplymanagement_guidelines_en.pdf

2. The RFP windows are segregated by product type, as summarized in the table below

RFP Window 1	RFP Window 2
<ul style="list-style-type: none"> ▪ Dual active ingredient ITNs <ul style="list-style-type: none"> - Pyrethroid-Chlorfenapyr ITNs - Pyrethroid-Pyriproxifen ITNs 	<ul style="list-style-type: none"> ▪ Pyrethroid-only ITNs ▪ PBO ITNs
<ul style="list-style-type: none"> ▪ Dual a.i. or single non-pyrethroid ITNs under development 	<ul style="list-style-type: none"> ▪ Dual a.i. or single non-pyrethroid ITNs under development

D. ALLOCATED AND COMMITTED VOLUME

1. The total forecasted demand for ITNs covered by this RFP is as shown in Schedule D.
2. Through this RFP, for certain products, allocated volumes for ITNs may be specified in Framework Agreements (Schedule C of RFP) as described below. As previously stated, for the avoidance of doubt, allocated volumes shall not be legally binding unless expressly and unconditionally stipulated as such in a duly executed Framework Agreement.
3. For Dual ai product type, allocated and committed volumes may be specified in the Framework Agreement, where, as described in the Framework Agreement, any committed volume of ITNs is underwritten by the Global Fund as agreed to via Special Contracting Arrangements.

4. Operational management of PPM orders is described as follows:

The Global Fund’s selected Procurement Services Agent for ITNs will perform operational management of the procurement of these products under the PPM pursuant to the Framework Agreements entered into between Panel Suppliers and the Global Fund, including the placement of purchase orders, and monitoring of supplier performance. The current Procurement Services Agent may be replaced by another Procurement Services Agent at any time during the implementation of the Framework Agreement.

5. Pursuant to the Framework Agreement, failure to meet performance requirements for quality or delivery, will result in the Global Fund taking the remedial actions it deems appropriate. Such remedial actions may include, without limitation, re-allocating or reducing the supplier’s allocated or committed volumes as per a Special Contracting Arrangement, removal from the supplier Panel, and/or use of other suppliers. Further, if a Panel Supplier cannot meet the required lead times for a specific order as per agreed commitments, this could also result in a corresponding deduction in their allocated and committed volumes as per a Special Contracting Arrangement.
6. The allocation of product volumes, resulting from this RFP, by the Global Fund to selected Panel Suppliers is conducted at the end of the evaluation process and is described here for information purposes only.
7. The Global Fund will allocate product volumes (including committed volumes in some instances) by distributing the total allocated volume among successful Bidders as informed by the evaluation, procurement and market shaping strategy objectives as identified in Section 5 and any identified implementation challenges.

8. For certain products, a portion of the available volumes may be reserved:
 - For subsequent negotiation with newly eligible suppliers and with existing Panel Suppliers that can offer products that become compliant with the Global Fund Quality Assurance requirements after the close of this RFP. If no new entrants emerge, this volume will be released to existing Panel Suppliers on a six-monthly basis according to performance.
9. There is no minimum allocation to any supplier of ITNs who is selected as a Panel Supplier, and there is no guarantee that all current suppliers with effective Framework Agreements for the supply of ITNs Products will be selected as Panel Suppliers through this RFP.
10. Upon and subject to successful completion of the RFP process, the Global Fund intends to notify selected Panel Suppliers and the proposed volume allocations as part of the tender award.
11. A final agreement with any proposed Panel Supplier is subject to the signing of the Framework Agreement between that Supplier and the Global Fund. If the Global Fund and a proposed Panel Supplier do not come to a final written agreement, including due to protracted or unsuccessful contractual negotiations or material proposed amendments by the Supplier to the Framework Agreement provided by the Global Fund in this RFP, the Global Fund will take appropriate action at its discretion, including, without limitation, re-allocating the proposed allocation to another proposed Panel Supplier. The Framework Agreement template (Schedule C of RFP) reflects Global Fund's standard terms and conditions. Limited non-material changes to the Framework Agreement if justified could be considered by the Global Fund. To the extent there are agreed Special Contracting Arrangements, the Global Fund and the Bidder will in good faith work to conclude on terms to be additionally included in the Framework Agreement. However, Bidders acknowledge and agree that the sections related to compliance with Global Fund policies, Record-Keeping and Audits, the Governing Law and Dispute Resolution, No Waiver of Privileges and Immunities, compliance with the Global Fund's Code of Conduct for Suppliers and the Sanctions Panel Procedures, and the principles of the Most Favoured Nation Section of the Framework Agreement are not subject to change.
12. As described in the Framework Agreement template (Schedule C of RFP), any volumes to be allocated will be subject to the considerations described above and will also be dependent on each Panel Supplier's performance.

E. PRICING

1. During proposal submission, all pricing will be on an open book basis, with cost broken down into a series of elements as defined in the RFP templates.
2. Under the Framework Agreement, pricing will be reviewed by the Global Fund as part of the annual supplier performance reviews and/or allocation process. If, as a result of such review, the Global Fund and the supplier concerned are unable to reach an agreement on the pricing for the next 12-month period, then the Global Fund reserves the right to either re-allocate or re-tender the affected volumes.
3. The Global Fund intends to offer access to product-specific prices to other buyers, as defined in the Framework Agreement template (Schedule C of RFP), to be finalized as per mutual agreement.
4. The Framework Agreement includes a 'most favoured nation' clause for the benefit of the Global Fund (see Schedule C of RFP for more information).

F. PRODUCT, PACKAGING & QUALITY ASSURANCE REQUIREMENTS

All the requirements related to Product, Packaging & Quality Assurance are set forth in the Framework Agreement (Schedule C).

SECTION 6. LEGAL MATTERS

1. This RFP is in line with and subject to the following documents:
 - a. The Global Fund's **Procurement Policy (2008, as amended from time to time)**, which may be found at https://www.theglobalfund.org/media/6389/corporate_procurement_policy_en.pdf;
 - b. The **Code of Conduct for Suppliers (2021, as amended from time to time)**, which may be found at: https://www.theglobalfund.org/media/3275/corporate_codeofconductforsuppliers_policy_en.pdf;
 - c. The **Sanctions Panel Procedures Relating to the Code of Conduct for Suppliers (2010, as subsequently amended)**, which may be found at: ; https://www.theglobalfund.org/media/6015/corporate_sanctionsprocedures_policy_en.pdf
 - d. The **Policy on Conflict of Interest (2020, as amended from time to time)**, which may be found at https://www.theglobalfund.org/media/6016/core_ethicsandconflictofinterest_policy_en.pdf?u=637319004468800000
 - e. The Framework Agreement for Panel Suppliers as set forth in Schedule C of the RFP.
2. Personal data (i.e. any information relating to an identified or identifiable natural person) will be treated in compliance with Global Fund's policies and the Privacy Statement for the Global Fund Procurement Process (as amended from time to time).
3. By submitting a proposal for this RFP, including the Officer's Certificate of Conformance and Acknowledgement contained in Schedule A, the Bidder warrants that it has all the necessary power and legal capacity to submit a proposal and eventually enter into a contract. The Bidder also agrees to the terms and conditions of all documents referred to herein and to the following terms:
 - a. The Global Fund makes no offer of a contract by posting this RFP or evaluating any proposals submitted in response to it, and there is no legal agreement or relationship, whether in contract (express, implied or collateral) or tort, created by this RFP process between the Global Fund and any Bidder, with the sole exception of the provisions of Section 6.
 - b. The Global Fund may, at its discretion, change the scheduled time of the key activities of this RFP, or revise this RFP and any of its Schedules, by issuing an amendment to this RFP. All Amendments to this RFP will be posted on the Global Fund website and the Sourcing Platform at <https://www.theglobalfund.org/en/business-opportunities>. It is the Bidder's responsibility to consult the Global Fund's website to ensure that it is aware of amendments to, and additional information for, this RFP.
 - c. The Global Fund expressly reserves the right to amend, withdraw, or cancel this RFP process and/or its sourcing strategy, change the timeline, and to reject any or all proposals, in whole or in part, at any time and for any reason, without liability or penalty to any party.

- d. This RFP shall not be construed as a contract or a commitment of any kind. This RFP in no way obligates the Global Fund to award a contract.
- e. The Global Fund may invite Bidders to make oral presentations in English or to participate in a pre-proposal conference. The date, time and place of such presentation or pre-proposal conference will be formally communicated by the Global Fund to all Bidders or pre-qualified Bidders, as relevant. Any statement made during these meetings shall not in any way amend or modify the RFP, unless it is issued as an amendment to the RFP.
- f. The Bidder shall bear all costs associated with the preparation and submission of its proposal, and the Global Fund shall not be responsible or liable for those costs, whether direct or indirect, regardless of the conduct or outcome of the RFP, nor if the RFP is cancelled, altered or postponed for any reason. This includes, but is not limited to, any and all costs incurred for the pre-proposal conferences, clarifications, oral presentations, site visits, visits to the Global Fund, functional demonstrations, and subsequent meetings and negotiations.
- g. Solely in relation to Dual a.i. ITN product type: The Global Fund has signed a non-disclosure agreement with a not-for-profit entity, and may share information submitted by Bidders related to this product type with the not-for-profit entity.
- h. The Global Fund will not reveal, or discuss with any Bidder how a proposal was assessed, or provide any other information relative to the selection process.
- i. Bidders whose proposals are not selected will be notified in writing of this fact, and shall have no claim whatsoever against the Global Fund for any kind of compensation.
- j. Any attempt by a Bidder to influence the Global Fund in the examination, evaluation and comparison of proposals, or the recommendation of contract award, or to obtain information thereof through unofficial means, may result in the rejection of its proposal, without prejudice to other rights available to the Global Fund.
- k. At any time prior to contracting, the Global Fund reserves the right to: (a) award a contract to the Bidder whose proposal has been determined to be the best evaluated proposal that represents value for money to the Global Fund; (b) reject any or all proposals or price submissions; (c) accept for award a proposal or price submission other than the lowest cost proposal or price submission; (d) accept more than one proposal or price submission; (e) accept alternate proposals or price submissions; (f) accept part of a proposal or price submission; (g) waive informalities and minor irregularities in proposals or price submissions received; or (h) withdraw an award in case of changed circumstances.
- l. There are no other arrangements or understandings between any Bidder and the Global Fund with respect to this RFP other than the text contained herein.
- m. The investigative, decision-making, and sanctions policies and processes of the Global Fund, including the activities of its Inspector General, the Global Fund's Code of Conduct for Suppliers, and consideration of any findings of fraud or abuse by the Global Fund Sanctions Panel, should the Global Fund in its sole discretion choose to refer the matter to the Sanctions Panel, can and shall apply to (i) this RFP, (ii) the resulting contract, and (iii) any other matter relating to procurement of ITNs pursuant to this RFP, and these processes may include, without limitation, public disclosure at the Global Fund's full discretion of any findings and/or decisions.

- n. The Global Fund has full discretion to investigate any potential fraud or abuse, whether occurring in the past, present or future, associated with the procurement of ITNs, and the Global Fund at its full discretion may publish the findings of such investigations; through participation in this RFP process, the Bidder acknowledges these processes and shall not challenge in any setting the investigation by the Global Fund of potential fraud or abuse associated with procurement of ITNs pursuant to this RFP, the dissemination of investigation findings and the responses undertaken by the Global Fund to findings of fraud or abuse, in all cases whether occurring in the past, present or future.
- o. Through its participation in the RFP process, the Bidder acknowledges and confirms that the Global Fund has the right to require that a provision be included in its contracts, requiring suppliers, service providers, contractors and/or consultants to permit the Global Fund or its representative to inspect their accounts, records and other documents relating to the proposal submission and the contract, and to audit them or have them audited by auditors appointed by the Global Fund.
- p. The Bidder acknowledges and agrees that pursuant to the Global Fund policies and procurement procedures, the Global Fund may publish certain information consistent with its public status and commitment to transparency. As such, should the Bidder be awarded a contract, the Bidder acknowledges and agrees that the Global Fund may publish certain information relating to procurement contract awards, including without limitation the Bidder's name.
- q. Any dispute, controversy, claim, or issue arising out of this RFP or surrounding this process, shall be finally settled by arbitration conducted in accordance with the United Nations Commission on International Trade Law (UNCITRAL). The number of arbitrators shall be one; the appointment authority for such arbitrator shall be the International Chamber of Commerce International Court of Arbitration. The place of arbitration shall be Geneva, Switzerland, and the language used at the arbitration shall be English.
- r. Nothing contained in this RFP may be construed as a waiver, express or implied, of the privileges and immunities accorded to the Global Fund, whether as of the date of this RFP or thereafter.

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00018 & TGF-D-00019**

**Schedule A
Officer's Certificate of Conformance and Acknowledgement**

Issued Separately

REQUEST FOR PROPOSALS (RFP)
TGF-D-00018 & TGF-D-00019

Schedule B
Confidentiality Agreement
(if requested by the bidder)

Issued Separately

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00018 & TGF-00019**

**Schedule C
Draft of Framework Agreement between
the Global Fund and Panel Suppliers**

Issued separately at a later stage (by 5 May 2023)

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00018 & TGF-D-00019**

**Schedule D
Demand Forecast**

Below is an indicative annual demand forecast based on information available as of the date of publication of this RFP.

Product	Year		
	2024	2025	2026
Pyrethroid-only nets	15 - 34M	30 - 39M	3 - 4M
Pyrethroid-PBO nets	24 - 40M	30 - 66M	3 - 13M
Dual A.I. nets	38 - 74M	41 - 86M	11 - 22M
TOTAL	110 - 120M	140 - 150M	30 - 40M

NOTES:

1. Additional updates will occur during 2023 as new Global Fund Grant Cycle 7 (GC7) grants are made and approved during Q2 and Q3 2023.
2. In particular, 2026 demand is expected to be further refined as more countries submit their GC7 grant proposals.
3. The forecast is based on purchase order placement date. **However, the 2024 figure includes approximately 42M nets across the product types, which are expected to be ordered in 2023 for delivery in the first half of 2024.**

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00018**

**Schedule E
Response Templates
For Dual ai ITNs**

Schedule E is for RFP Window 1 responses only.

These are presented as two separate Excel Files:

- E1: Commercial
- E2: Technical
- E3: For Information and Implementation

Issued Separately at and for Window 1

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00019**

**Schedule F
Response Templates
For Pyrethroid & PBO ITNs**

Schedule F is for RFP Window 2 responses only.

These are presented as two separate Excel Files:

- F1: Commercial
- F2: Technical
- F3: For Information and Implementation

Issued Separately at and for Window 2

**REQUEST FOR PROPOSALS (RFP)
TGF-D-00018 & TGF-D-00019**

**Schedule G
Integrity Due Diligence (IDD) questionnaire**

Issued Separately

REQUEST FOR PROPOSALS (RFP)
TGF-D-00018

ANNEX 1
Alternative Proposals

Annex 1 is for Window 1 responses only.

Note: Please limit your response to one (1) A4 page.